



## Richard Hayes

### Partner

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## OVERVIEW

Richard Hayes is an international finance lawyer with a focus on acquisition and funds financings, and general corporate finance. For more than 25 years, he has advised clients in relation to acquisitions, refinancings, restructurings, recapitalisations and work-outs at leading firms in London, New York and Sydney.

Richard is known for his work on cross-border acquisition financing transactions, having advised on one of the largest and most significant acquisitions of an Australian listed company in recent times. His clients include global investment banks, commercial banks, debt funds, and other lenders, as well as private equity and other investment firms and corporations.

Richard is admitted in Australia, England, and New York and ranked as a leading banking and finance lawyer in the *Chambers Asia Pacific*, *Chambers Global* and *Legal 500 Asia Pacific* directories.

## PROFESSIONAL BACKGROUND

Richard has worked with Allen & Overy in London and White & Case in New York as a partner before returning to Sydney where he joined Mallesons Stephen Jaques (now King & Wood Mallesons) in 2004, and then Hogan Lovells in 2016 as head of the Australian banking practice.

## ACHIEVEMENTS

- *Chambers Global*, ranked individual in Banking and Finance: Acquisition Finance (2017-present)
- *Chambers Asia Pacific*, ranked individual in Banking and Finance: Acquisition Finance (2013-present)
- *The Legal 500 Asia Pacific*, Hall of Fame in Banking and Finance (2020 - present)
- *The Legal 500 Asia Pacific*, leading individual in Banking and Finance (2016-2019)
- *Best Lawyers in Australia*, listed in Banking and Finance Law and Private Equity Law (2016-present)
- *IFLR1000*, notable practitioner in Banking (2019-2020)

## PROFESSIONAL / CIVIC ACTIVITIES

- Law Society of New South Wales member
- Law Society of England and Wales member
- New York State Bar member
- Asia Pacific Loan Market Association's Documentation Committee member

## SPEAKING ENGAGEMENTS

Richard is a regular presenter and guest lecturer on banking issues, including:

- Fund Finance Association's Annual Global Symposium held in New York and Asia-Pacific Symposium held in Hong Kong
- University of New South Wales Master of Laws Banking & Finance course

## EDUCATION

- LL.B, The University of New South Wales, 1994
- B. Com , The University of New South Wales, 1994 (*Finance*)

## ADMISSIONS

- Bar of New York
- High Court of Australia
- Solicitor of the Senior Courts of England and Wales
- Supreme Court of New South Wales

## THOUGHT LEADERSHIP *POWERED BY HUB*

- 14 July 2021, ESG – Recent Developments in Global Sustainable Finance (*Alerts/Updates*)
- 26 November 2020, Much Ado About Vesting: Federal Court Clarifies Vesting Rule for Security Interests Granted by Companies That Have Successfully Restructured (*Alerts/Updates*)

## OTHER PUBLICATIONS

- *Chambers Global Practice Guide for Australia Banking and Finance* co-author, 2019

- *Australian Finance Law* Intercreditor Issues chapter co-author

## NEWS & EVENTS

- 24 February 2021, K&L Gates Recognized in 2021 Chambers Global Guide (*Rankings & Recognitions*)
- 16 December 2020, K&L Gates Recognized in Chambers 2021 Asia Pacific and FinTech Guides (*Rankings & Recognitions*)
- 7 September 2020, K&L Gates Adds Sydney Partner to Global Finance Practice (*Press Release, Practice & Regional News*)

## AREAS OF FOCUS

- Corporate and Acquisition Finance

## REPRESENTATIVE EXPERIENCE

- Advising J.P. Morgan on an AUD735 million financing for InfraBuild Australia comprising an AUD250 million asset-based revolving facility and US\$325 senior secured bond issuance.
- Advising an international syndicate of banks on the US\$1 billion financing for the acquisition of Bellamy's Organic by China Mengniu Dairy Company Limited.
- Advising a global private equity firm on the financing of its bid for Metronode Data Centres.
- Advising on first ever Australian dollar denominated and Australian law governed Term Loan B facility for Iron Mountain's acquisition of Recall Australia.
- Advising Barclays on an AUD900 million financing of a joint venture between Apollo and Leighton Holdings. This included the first-ever AUD denominated Term Loan B facility.
- Advising Partners Group on a US\$1.4 billion funds financing facility provided by an international syndicate of banks for its Global Infrastructure Funds.
- Advising Swissport on the €325 million Term Loan B financing of the acquisition of Aerocare from Archer Capital.
- Advising an international syndicate of banks on the financing of a Chinese sponsor's bid for I-MED Networks (Australia's largest radiology business).
- Advising QIC on the debt financing of its Global Infrastructure Fund, secured by capital commitments of institutional investors of AUD1.75 billion.