

Farah Al-Nabulsi

Partner

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OVERVIEW

Farah is a partner in the Corporate practice and Mergers and Acquisition (M&A) practice group, and heads the United Arab Emirates Corporate practice.

Farah has over 14 years' experience in the MENA region, and she regularly advises regional, international, and multinationals corporations on domestic and cross-border M&A, joint ventures, market entry, corporate restructurings, and general corporate matters. She also provides clients with commercial, advisory, and regulatory advice.

Farah is qualified in England and Wales, and in Jordan. She is bilingual in English and Arabic and has extensive experience in drafting and negotiating transaction documents in both languages.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Farah trained and, upon qualification, practised as a corporate commercial and transactional lawyer at a global multinational law firm in its Amman, London, and Dubai offices. Farah then joined an international law firm based in Dubai as a senior associate in the corporate practice.

ACHIEVEMENTS

- Recognised by *Chambers Global* for Commercial Contracts in United Arab Emirates, 2026
- Recognised by *The Legal 500 EMEA* as a Recommended Lawyer for Corporate and M&A in United Arab Emirates, 2025-2026
- Shortlisted by the *LexisNexis Women in Law Awards* for “Corporate-Commercial Lawyer of the Year,” 2026
- Shortlisted by the *LexisNexis Women in Law Awards* for “Corporate-Commercial Lawyer of the Year,” 2025
- Recognised by the *Islamic Finance News* (IFN) Law Awards as the Fintech Law Firm of the Year, 2023

SPEAKING ENGAGEMENTS

- Co-presenter, UAE Competition Law Training delivered to over 250 employees of a large engineering & construction group headquartered in Dubai, 30 September 2025
- Co-Presenter, “A Brief Walk Through a VC Term Sheet,” DIFC FinTech Hive Accelerator Program, Dubai, 14 June 2021

EDUCATION

- LL.M., New York University, 2010 *(Hauser Global Scholar)*
- LL.B., University of Jordan, 2008 *(magna cum laude)*

ADMISSIONS

- Bar of Jordan
- Solicitor of the Senior Courts of England and Wales

LANGUAGES

- Arabic
- English

THOUGHT LEADERSHIP *POWERED BY HUB*

- February 2025, Asset Management Regulatory Year in Review 2024
- 31 October 2024, Update: Economic Substance Regulations Filings Cancelled
- 28 October 2024, Navigating the New UAE Competition Law: Moving Towards EU Principles? Part 4—UAE Prohibition on Abuse of Dominant Position and Article 102 of the Treaty on the Functioning of the European Union (TFEU)
- 21 October 2024, Navigating the New UAE Competition Law: Moving Towards EU Principles? Part 3—UAE Prohibition on Restrictive Agreements and Article 101 of the Treaty on the Functioning of the European Union (TFEU)
- 14 October 2024, Navigating the New UAE Competition Law: Moving Towards EU Principles? Part 2—UAE Merger Control vs. EU Merger Regulation
- 7 October 2024, Navigating the New UAE Competition Law: Moving Towards EU Principles? Part 1—Overview
- 23 January 2024, Update - UAE Consumer Protection and E-Commerce Laws

- 4 February 2022, Update – UAE Introduces Corporate Tax
- 26 January 2021, Amendments to UAE Companies Law – Update on Foreign Direct Ownership and Investment in the UAE
- 26 January 2021, Time to Rethink Strategy: The New Foreign Investment Rules in the UAE
- 5 January 2021, The New UAE Economic Substance Regulations

OTHER PUBLICATIONS

- "DIFC: An Emerging Hub for Hedge Funds," *The Legal Industry Reviews* UAE Edition 4, September 2025
- "Asset Management Licensing Overview," *The Legal Industry Reviews* UAE Edition 3, May 2025
- "The UAE's Alternative End-of-Service Benefits System," *The Legal Industry Reviews* UAE Edition 2, January 2025

NEWS & EVENTS

- 16 September 2026, Understanding the UAE Competition Law: Key Concepts, Compliance Risks and Practical Considerations
- 16 February 2026, K&L Gates Advises Ridgepost Capital on Dubai Expansion
- 12 February 2026, *Chambers Global* 2026 Guide Ranks K&L Gates Lawyers, Practices
- 1 February 2024, K&L Gates Advises on Launch of Invest AD Global Asset Manager and Invest AD Blackstone Private Debt Fund
- 19 December 2022, K&L Gates Adds 40 Lawyers to Firm's Partnership
- 13 June 2022, A Brief Walk Through a VC Term Sheet, Hosted by DIFC FinTech Hive

AREAS OF FOCUS

- Mergers and Acquisitions
- Corporate Governance
- Private Equity Transactions

INDUSTRIES

- Financial Services
- Private Equity

REPRESENTATIVE EXPERIENCE

- Acted as the lead external advisor for 3D Systems on the subscription of Saudi Electricity Company (SEC) into NAMI, a 3D printing joint venture between 3D Systems and Dussur in Saudi Arabia. This strategic investment aims to support digital transformation and improve supply chain reliability by enabling the manufacture of spare parts using advanced 3D printing and digital inventory systems. We worked closely with in-house teams at 3D Systems and Dussur to negotiate the share subscription agreement and related agreements, ensuring a smooth integration of SEC as a new strategic shareholder while preserving the integrity of the original joint venture. The transaction introduced significant complexity, requiring careful navigation of governance and commercial considerations.
- Acted as lead advisor for AST SpaceMobile, Inc. (NASDAQ: ASTS), a US-headquartered designer and manufacturer of satellites, in negotiating a 10-year commercial agreement to enable direct-to-device satellite mobile connectivity across Saudi Arabia and key regional markets. As part of the agreement, STC committed to a prepayment of US$175 Million for future services and made a significant long-term commercial revenue commitment.
- Led 3D Systems in drafting and negotiating a joint venture agreement, and other related transaction agreements, with the Saudi Arabian Industrial Investments Company (Dussur) to expand the use of additive manufacturing (AM) within the Kingdom of Saudi Arabia and surrounding geographies, including the Middle East and North Africa.
- Advising a UAE-based mining business on the restructuring of its operations, including the sale of assets and business, and the risk exposure concerning its interests from potential claims by creditors.
- Advising a global port operator on the acquisition and operations of a strategic warehousing facility, including negotiating and drafting a full suite of transaction documents, comprising the joint venture agreement, SPA, operating agreement, service agreement, investment agreement, and loan facility and other supporting documents.
- Advising a global industrial conglomerate on the re-organisation of its operation in Saudi Arabia and negotiating the new joint venture arrangement with a prominent Saudi business for the supply of heavy industrial equipment in Saudi Arabia.
- Advising one of the largest business groups in Saudi Arabia on the joint venture arrangement concerning its interests in a business specializing in precast panels for housing projects.
- Advising the majority shareholder of a UAE-based logistics and transportation business on a rescue investment financing arrangement.
- Advising a Middle Eastern state-owned company on its proposed investment in the logistics sector, including on its joint venture arrangement and regulatory restrictions arising from investing in a courier business.
- Advising a leading Indian healthcare group on its acquisition of a majority stake in a pharmaceutical chain in Jordan, including negotiating and drafting the SPA, SHA and other transaction documents.

- Advising a Middle Eastern venture capital firm on its acquisition of a minority shareholding stake in a hospitality group operating a hotel and multiple iconic restaurants in Jordan.
- Advising a PE house on its acquisition of a blocking minority stake in a health and fitness chain in Jordan, including negotiating and drafting the SPA and SHA.
- Advising the founders of a multimedia organisation in Jordan on the sale of their entire shareholding interests, including drafting and negotiating the SPA and the employee retention scheme that was implemented post acquisition.
- Advising the sponsors of the shortlisted bidders involved in Phase 2 Solar Projects (50 MW) in Jordan, including drafting the SPA and other transaction documents for the disposal of their majority stake in their respective project companies, as well as representing the clients before the authorities in relation to regulatory approvals.
- Advising a KSA-based developer on its investment in a consortium relating to a waste water project in Kuwait, including drafting and negotiating the joint venture agreement.
- Advising a multinational ports group on its investment in two UAE ports, including preparing a due diligence report, and advising on the concession agreement and other corporate matters.