



Matthew Gluschankoff

Associate

San Francisco
+1.415.882.8201

Matthew.Gluschankoff@klgates.com

OVERVIEW

Matthew Gluschankoff is an associate in the firm's San Francisco office. Matt's practice focuses on a broad range of transactional matters across the renewable energy sector, with an emphasis on project development. He represents clients in the drafting and negotiation of major power purchase agreements (both virtual and physical) and construction and procurement agreements such as EPC, equipment supply, service and maintenance, and subcontracts. In particular, Matt has extensive experience in the development of wind farm projects and leverages his knowledge of the renewable energy industry to be of value to clients.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Matt served as an associate at an international law firm, where he focused his practice on renewable energy transactions. In particular, Matt aided clients in matters concerning project development and construction, including turbine supply agreements, service and maintenance agreements, EPC agreements, and subcontract agreements of various scopes. Additionally, Matt has experience in a variety of corporate transactional matters in Latin America and in the field of business immigration.

PROFESSIONAL / CIVIC ACTIVITIES

- Hispanic National Bar Association, Member
- San Francisco La Raza, Member
- Bay Area Lawyers for Individual Freedom, Member

EDUCATION

- J.D., Georgetown University Law Center, 2017 (*Notes Editor, Georgetown Law Journal; President, Latin American Law Students Association*)
- B.A., University of California, Santa Barbara, 2013 (*summa cum laude*)

ADMISSIONS

- Bar of California

LANGUAGES

- Italian
- Spanish

AREAS OF FOCUS

- Power
- Construction and Infrastructure
- Corporate Energy Sourcing and Sustainability
- Energy Storage and Distributed Resources
- Renewables

EMERGING ISSUES

- Hydrogen

REPRESENTATIVE EXPERIENCE

- Advised a wind turbine supplier on a turbine supply agreement and a service and maintenance agreement for a 185 MW wind project in Illinois.
- Advised a wind turbine supplier on a turbine supply and installation agreement and a service and maintenance agreement for a 275 MW wind project in Texas.
- Advised a wind turbine supplier on a turbine supply, maintenance and warranty agreement for a 492 MW wind project in Texas.
- Advised a wind turbine supplier on a turbine supply agreement and a service and maintenance agreement for a 300 MW wind project in Nebraska.
- Advised a wind turbine supplier on turbine supply agreements and service and maintenance agreements for 200 MW and 128 MW wind projects in Kansas.
- Represented a wind turbine supplier on turbine supply agreements and a service and maintenance agreements for 250 MW, 112 MW and 90 MW wind projects in Iowa.

- Represented a wind turbine supplier on a turbine supply agreement and service and maintenance agreement for a 240 MW wind project in Montana.
- Represented a wind turbine supplier in the management, drafting, and negotiation of the following subcontracts for wind projects located in various jurisdictions: crane and installation, civil works, electrical work, metal and fiberglass recycling and disposal, tower cleaning and substation work.
- Represented and advised a major corporate buyer of renewable energy with respect to a suite of virtual and physical power purchase agreements across the United States in PJM, CAISO, MISO and WECC, as well as in Europe.
- Represented and advised a major developer of renewable energy projects with respect to virtual power purchase agreements in NYISO and PJM.
- Advised a major renewable energy developer in the preparation of a template master construction contract for onshore wind farm development across the United States.
- Advised a major purchaser of renewable energy in the preparation of template forms of REC agreements.
- Advised a major developer of renewable energy projects in the preparation of template forms of REC agreements.
- Advised and represented a major purchaser of renewable energy in the development of on-site solar lease amendments for the achievement of the company's sustainability goals through existing lease relationships.