



Kelly Davies

Partner

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OVERVIEW

Kelly Davies is a lawyer focusing on the development, acquisition, and financing of energy projects and energy procurement and sustainability strategies for large businesses. She works closely with clients on all energy aspects of their business and advises on energy transactions both internationally and domestically across the energy sector.

With over a decade spent in the energy sector, her experience spans the energy industry and includes oil and gas (upstream, midstream and downstream), power (conventional (including nuclear) and renewable), energy storage and new fuels (including hydrogen) and related infrastructure delivery in various regions globally.

Outside of the conventional development, acquisition and financing experience, Kelly's practice also focusses on new technologies and innovative project and transaction implementation in the energy space. With her detailed knowledge and experience across the energy sector, Kelly is currently advising a number of traditional energy clients and non-traditional / non-energy clients on transformational projects in the sector. This includes a broad remit of matters, from those relating to new fuels such as hydrogen across the value chain, through to distributed energy solutions, VPPs and customers looking at sustainability strategies and standards for their business and many more.

PROFESSIONAL BACKGROUND

Prior to joining the firm in 2021, Kelly worked in the Energy & Infrastructure groups of a large international law firm in Sydney. Prior to that she worked in the Energy & Infrastructure group of a large international law firm in London and the Middle East. She started her career at an international law firm in London in the Projects / Project Finance team. This included a commercial secondment to KBR.

ACHIEVEMENTS

- *Legal 500 Asia Pacific*, recognised as a key lawyer in Energy (Transactions and Regulatory) (2021)

PROFESSIONAL / CIVIC ACTIVITIES

- Law Society of NSW member
- Australian Mining and Petroleum Law Association (AMPLA) member

SPEAKING ENGAGEMENTS

Kelly regularly presents seminars on energy and resources issues including hydrogen, sustainable finance, energy storage and project regulation. For instance, she will be presenting at the Connecting Green Hydrogen APAC 2021 Conference and Exhibition in Melbourne in July.

EDUCATION

- Legal Practice Course, BPP Law School, 2006
- Graduate Diploma in Law, BPP Law School, 2005
- M.S., Imperial College, 2003
- B.Sc., University of Science, 2002

ADMISSIONS

- Solicitor of the Senior Courts of England and Wales
- Supreme Court of New South Wales

THOUGHT LEADERSHIP POWERED BY HUB

- 3 September 2021, Much Anticipated Australian Offshore Electricity Infrastructure Bill Introduced to Parliament (*Alerts/Updates*)
- 1 September 2021, Creating Demand: Australia's Star Scientific, a Demand-Side Hydrogen Activator (*Podcast*)
- 13 August 2021, Long-Term Energy Service Agreements - Have Your LTEsay (*Alerts/Updates*)
- 2 June 2021, A Novel Duty of Care? Recent Developments in Australian and International Climate Change Law (*Alerts/Updates*)
- 4 May 2021, Hydrogen Alert - Updates to Hydrogen Policy and Funding in Australia (*Alerts/Updates*)
- March 2021, Hydrogen: Working Towards a Low Carbon Future (*Webinar*)

NEWS & EVENTS

- 19 July 2021, Encouraging Investment in the Hydrogen Economy, hosted by Leader Associates (*Event*)
- 12 May 2021, World Hydrogen Asia, hosted by World Hydrogen Leaders (*Event*)
- 18 January 2021, K&L Gates Adds Energy Partner in Australia (*Press Release*)

AREAS OF FOCUS

- Power
- Construction and Infrastructure
- Oil and Gas
- Renewables

EMERGING ISSUES

- Hydrogen
- Sustainable Economy

REPRESENTATIVE EXPERIENCE

- Advising an Australian renewable energy company with their development of a greenfield green hydrogen production plant, including long-term hydrogen offtake arrangements (on a delivered basis) to various regional customers.
- Supporting Star Scientific and related group companies on all aspects of their business including global commercialisation opportunities for the HERO (Hydrogen-Energy-Release-Optimiser) technology and investments in the global hydrogen value chain.
- Advising Star Scientific on the feasibility study into replacing existing coal-fired generation technology with Stars HERO technology at the Origin owned Eraring Power Station in NSW and other commercialization opportunities for the HERO technology in Australia and globally.
- Advising the second Melbourne Corporate buyers group on its tender procurement process for renewable electricity and green products to satisfy its increasing sustainability goals over the next 10 years.
- Advising Allianz and Nephila Climate on the first solar proxy-revenue swaps globally for the Susan River, Childers and Nevertire solar farms and first Australian wind proxy-revenue swaps with Visy and Orora for the Lal Lal wind farm and subsequent PRS model offtakes; advising on multiple subsequent proxy-revenue swaps and proxy-generation swaps together with downstream fixed volume swap arrangements with various intermediaries and corporate customers.

- Advising Snowy on its procurement of 400-800MW of renewable energy generation and subsequent offtake arrangements supplemental to these arrangements.
- Advising QIC on the supply, delivery and installation of rooftop solar, electric vehicle charging stations and battery energy storage systems across its portfolio of retail assets.
- Advising an investor in a tier 2 retailer in the east coast electricity market in Australia.
- Advising Toowoomba Regional Council on all aspects of its procurement for landfill gas utilisation solutions including associated behind-the-meter offtake arrangements for its waste water treatment plant.
- Advising an energy investor on its transition arrangements and potential to utilize offshore exploration rights to undertake offshore wind feasibility studies together with its onshore solar and battery and broader storage development aspirations.
- Advising United Green on the acquisition, project delivery, offtake arrangements and financing of the Rodds Bay Solar Farm, Queensland.
- Advising Kumul Consolidated Holdings on all aspects of the procurement of the Ramu 2 Hydroelectric power project in Papua New Guinea including the PPA and downstream PSA arrangements with end offtakers.
- Advising Shell on its 49% investment in ESCO Pacific and ongoing advice in relation to development of the project portfolio and Shell's investment interest at a project level.
- Advising Investa on its east coast tender procurement process for renewable electricity for NSW to satisfy its increasing sustainability goals over the next 7-10 years and standard retail supply arrangements for non-NSW sites.
- Advising a large east-coast port on its east coast tender procurement process for renewable electricity for all sites to satisfy its increasing sustainability goals over the next 7-10 years (ongoing).
- Advising City of Sydney on its tender procurement process for renewable electricity and green products to satisfy its increasing sustainability goals over the next 10 years.
- Advising UNSW on its tender for the large scale solar PV corporate PPA procurement for up to 93GWh of power from renewable energy projects and its ongoing requirements for storage offtake.