

Philipp Turnwald

Partner

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OVERVIEW

Philipp Turnwald is a partner in the firm's Real Estate practice. For over 15 years he has advised leading international corporates, project developers, investment funds, real estate companies, asset managers, and retailers on all real estate matters including transaction (asset deal, share deal), project development, asset management, and commercial leases. This includes the asset classes logistic, office, retail, commercial property (automotive, technology), senior living and healthcare in all phases of the property life cycle, such as greenfield and brownfield development, refurbishment, built-to-suit solutions, optimizing and negotiating commercial lease agreements on both, occupier side and landlord side.

PROFESSIONAL BACKGROUND

Philipp Turnwald joined the firm as partner in July 2021. Prior to that he was partner in an international law firm. Before that he was working as lawyer with major German law firms and worked abroad in law firms in Australia, Canada and in the USA.

ACHIEVEMENTS

- Recognised by *The Legal 500 EMEA* as a Recommended Lawyer for Real estate in Germany, 2024-2025

EDUCATION

- Second Legal State Exam, Munich, 2004
- First Legal State Exam, Munich, 2001
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LANGUAGES

- English

- German

THOUGHT LEADERSHIP *POWERED BY HUB*

- 20 September 2022, Annual Real Estate Breakfast Seminar

OTHER PUBLICATIONS

- Fashion Law Handbook (Moderecht Handbuch, 2019, C.H. Beck, responsible for the Real Estate section)

NEWS & EVENTS

- 16 December 2024, K&L Gates Advises Therme Group on the Acquisition of Therme Erding
- 4 - 6 October 2023, EXPO REAL 2023: International Trade Fair for Real Estate and Investment, Hosted by Messe München GmbH
- 4-6 October 2022, EXPO REAL: International Trade Fair for Property and Investment, Hosted by Messe München
- 2 July 2021, K&L Gates Strengthens Real Estate Practice With Addition of Nine-Lawyer Team Across Munich and Frankfurt Offices

AREAS OF FOCUS

- Real Estate

INDUSTRIES

- Life Sciences
- Logistics and Warehousing
- Transportation and Logistics

REPRESENTATIVE EXPERIENCE

- Global logistics company on a variety of BTS project developments and commercial leases for logistics space.
- Advising a Swedish retail chain on the restructuring and reorganization of its business operations and the "lease-off" of several retail spaces.
- Advised a national real estate developer on a joint venture agreement to restructure a commercial area into a residential area.

- Advising an U.S. aircraft manufacturer on project development and leasing of logistics sites and "chemical warehouse" specialty real estate.
- Advising various American as well as a British retail chains on their entry into the German market and leasing of several retail spaces.
- Advising a Chinese technology company on the sale of its headquarters in Unterhaching near Munich.
- Ongoing real estate law advice to a medium-sized technical building fit-out company.
- Advising a Dutch fashion retail chain on its market entry in Germany.
- Advising a Dutch family office on its investment in German commercial real estate.
- Advising a German insurance company on the restructuring of its real estate portfolio.
- Ongoing real estate law advice to a German insurance company.
- Advising a major German bank on the financing of a wind farm project in Scotland.
- Advising an international fund on the acquisition of a portfolio of 30 commercial properties.
- Advising a major international bank in connection with a loan agreement for the refinancing of the German real estate portfolio.
- Negotiation of agreements to provide collateral to German subsidiaries of an international industrial company to secure a loan.
- Advising a major German bank in connection with the sale of non-performing loans/NPLs.
- Advising a major German bank in connection with the financing of an acquisition of a shopping center in Munich.
- Advising a real estate investor in connection with the sale of several retail parks and the liquidation and termination of the respective holding companies.