

Kevin L. Alonso

Partner

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OVERVIEW

Kevin Alonso is a partner and a member of the Healthcare and FDA practice group. Kevin has dedicated his legal career to representing clients within the healthcare industry and has developed a reputation as a trusted legal and business advisor both in private practice and as in-house counsel to healthcare clients across the United States. Kevin advises healthcare clients on a variety of transactional, regulatory, and operational matters.

Kevin's practice focuses on:

- Health information privacy and security issues affecting both covered entities and business associates
- Fraud, waste, and abuse prevention, investigation, and mitigation
- Payor-provider contracting and disputes
- Value-based arrangements
- Healthcare transactions involving hospitals, physician practices, and ambulatory surgery centers
- Ambulatory surgery center operations and compliance
- Medicare Advantage contracting and sales and marketing compliance
- No Surprises Act compliance

As a former in-house attorney, Kevin has been in the trenches with business and compliance leadership. He understands that his clients' issues are not mere academic exercises; rather, they have real-world consequences. In an increasingly complicated regulatory environment, Kevin's clients depend on his ability to translate legal complexity into strategic, actionable guidance to help drive quality patient care, business growth, and innovation.

Kevin also serves as the pro bono coordinator for the firm's Nashville office and regularly assists victims of nonconsensual pornography (i.e. “revenge porn”) as part of the firm's Cyber Civil Rights Legal Project.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Kevin served as associate senior counsel for the government business segment of a Fortune 20 global health service company and as senior operations counsel for the largest operator of ambulatory surgery centers in the United States.

ACHIEVEMENTS

- Recognized by the Tennessee Supreme Court as a “2025 Attorney for Justice”

SPEAKING ENGAGEMENTS

- Speaker, “Real-Life Legal Ethical Dilemmas Facing Health Care Lawyers,” *Nashville Council of Health Care Attorneys*, 12 December 2025
- Speaker, “Compliance + Ethics in Marketing and Mental Health,” *Mental Health Marketing Conference*, 8 October 2025
- Speaker, “What to Do When You Are Between a Rock and a Hard Place: Ethical Dilemmas in Healthcare Transactions,” *Nashville Council of Health Care Attorneys*, 22 November 2024
- Speaker, “Navigating the Federal Independent Dispute Resolution Process Within the No Surprises Act: Eight Traps for Unwary Providers,” *Third National Health Care Transparency and No Surprises Act Summit*, 16 April 2024

EDUCATION

- J.D., Tulane Law School, 2008 *(cum laude; Managing Editor, Tulane Law Review)*
- B.A., Sewanee: The University of the South, 2005 *(with honors; summa cum laude; Phi Beta Kappa)*

ADMISSIONS

- Bar of Tennessee

THOUGHT LEADERSHIP *POWERED BY HUB*

- 19 November 2026, HHS Finalizes HIPAA Privacy Rule Changes: What Every Healthcare Organization Needs to Know
- 28 August 2026, ACCESS to Better Care: Things to Know About CMS's ACCESS Innovation Model
- 23 June 2026, No Surprises Act Check-In: The Latest Changes to the IDR Process
- 16 April 2026, LEAD the Way: An 8-Minute Primer on Accountable Care's Next Chapter

- 10 October 2024, The Wait Is Over: Revised CMS Enrollment Form Puts SNF Ownership and Management Under a Microscope
- 5 July 2024, Urinary Catheter Fraud Sparks Proposed Medicare Payment Changes for ACOs
- 8 February 2024, CMS Finalizes New Interoperability Rule Promoting Improvements to Prior Authorization Processes

NEWS & EVENTS

- 6 January 2025, K&L Gates Names Nearly 35 New Partners, Of Counsel, and Policy Professionals Across Firm

AREAS OF FOCUS

- Healthcare and FDA
- Healthcare Fraud and Abuse (US)
- Healthcare Payor-Provider Disputes (US)
- Healthcare Transactions
- Hospitals and Health Systems

INDUSTRIES

- Digital Health
- Healthcare