

Vincent J. Galluzzo

Partner

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OVERVIEW

High-stakes patent and trade secret cases are ultimately won or lost in the courtroom. Vince Galluzzo has spent his career there, trying cases to verdict before juries and judges in courts across the country and in arbitration proceedings, in disputes where the outcome mattered enormously to his clients.

What separates Vince from most trial lawyers is not just courtroom experience but also the technical depth he brings to it. He understands his clients' technologies at a fundamental level, which allows him to build strategies grounded in how the technology actually works, and to explain those technologies to judges and juries with clarity and precision.

Vince's work is consistently recognized by leading legal directories and publications. *Chambers USA* ranks him in Intellectual Property, describing him as "an adept litigator who represents a range of clients from technical industries," with a practice spanning patent and trade secret trials, IPR proceedings before the PTAB, and appeals before the Federal Circuit. IAM Patent 1000 recommends Vince in both Trade Secret Litigation and Patent Litigation, noting he has "an instinct for treating litigation as a problem to be solved rather than simply managed." IAM further notes that he is "recognised for his willingness to engage early and set the tone of a case," that he "adopts front-footed strategies aimed at narrowing—and where possible disposing of—cases at an early stage," and that his "measured yet assertive style resonates with clients, who value his clear-headed decision-making under pressure." Litigation Daily (*The American Lawyer*) honored Vince and his trial team with a Litigator of the Week "Shout Out" for their patent trial win in the District of Delaware.

Vince's clients describe those same qualities firsthand:

"Vincent deserves the highest recognition as a top tier, personable and intelligent attorney." — Client, as published in *Chambers USA 2026*

"I was very impressed by how concise, firm, calm and well-prepared [Vince's] oral arguments were." — In-house counsel, Fortune Global 100 company

Beyond the courtroom, Vince advises clients on trade secret protection, intellectual property monetization, and software licensing matters, including open-source compliance.

Vince is deeply committed to pro bono representation, having advocated for clients in a high-profile federal habeas corpus proceeding and in an Eighth Amendment civil rights action brought under the Civil Rights Act.

ACHIEVEMENTS

- Recognized by *Chambers USA* for Intellectual Property in North Carolina, 2026
- Recognized by *The Best Lawyers in America*® in Charlotte, NC, 2026
  - Litigation - Intellectual Property
  - Litigation - Patent
- Recommended in *IAM Patent 1000*, United States Individuals: Trade Secret Litigation, 2023-2025
- Recommended in *IAM Patent 1000,* United States: North Carolina, Individuals: Patent Litigation, 2024-2025
- Recommended in *Lexology Index*, IP -Trade Secrets, 2024-2025

SPEAKING ENGAGEMENTS

- "Government Contracts M&A Series - Intellectual Property and Contract Data/Patent Rights Issues," Crowell & Moring Webinar, 12 April 2022

EDUCATION

- J.D., University of Florida Levin College of Law, 2010 *(cum laude)*
- B.S., University of Florida, 2007 *(Computer Engineering, magna cum laude)*

ADMISSIONS

- Bar of District of Columbia
- Bar of Florida
- Bar of North Carolina
- United States Patent and Trademark Office
- Supreme Court of the United States
- United States Court of Appeals for the Federal Circuit
- United States Court of Appeals for the Fourth Circuit
- United States District Court for the Eastern District of North Carolina
- United States District Court for the Middle District of Florida

- United States District Court for the Middle District of North Carolina
- United States District Court for the Northern District of Florida
- United States District Court for the Western District of North Carolina

THOUGHT LEADERSHIP *POWERED BY HUB*

- 13 May 2025, Estoppel Estopped?

NEWS & EVENTS

- 30 July 2026, K&L Gates Secures Favorable Jury Verdict for Biohaven in Trade Secret Misappropriation Trial
- 4 June 2026, K&L Gates Receives Nearly 235 Firm, Individual Rankings in 2026 *Chambers USA* Guide
- 2 June 2026, K&L Gates IP Practice and Lawyers Recognized in 2026 Edition of IAM Patent 1000
- 23 September 2025, K&L Gates Counsels Copeley Capital on Sale of OnSight Industries
- 6 June 2025, K&L Gates' IP Practice, Lawyers Recognized Among Leaders in 2025 Edition of IAM Patent 1000
- 10 June 2024, K&L Gates' IP Practice, Lawyers Recognized Among Leaders in 2024 Edition of IAM Patent 1000
- 4 March 2024, K&L Gates Strengthens Intellectual Property Practice With Charlotte Partner Addition

OTHER MEDIA MENTIONS

- Mentioned, "K&L Gates Expands Intellectual Property Expertise with New Partner Hire," *Patexia*, 12 March 2024
- Mentioned, "K&L Gates eyes regional expansion with patent litigator hire," *ManagingIP*, 6 March 2024
- Mentioned, "Intellectual property lawyer heads for North Carolina," *Commercial Dispute Resolution*, 5 March 2024
- Mentioned, "K&L Gates Drafts Galluzzo From Crowell & Moring as IP Partner," *Bloomberg Law*, 4 March 2024
- Mentioned, "K&L Gates strengthens IP practice with Charlotte partner addition," *The Patent Lawyer*, 4 March 2024

AREAS OF FOCUS

- IP Litigation

- Appellate Litigation
- Post-Grant Patents
- Trade Secrets Litigation

INDUSTRIES

- Consumer Goods and Services
- Financial Services
- Fintech
- Hardware and Semiconductors
- Household Goods
- Technology
- Telecommunication and Mobile

EMERGING ISSUES

- Artificial Intelligence (AI)

REPRESENTATIVE EXPERIENCE

- Represented a scent diffusion and control technology company in patent litigation with a competitor. Led trial team to a successful defense verdict on the competitor's two asserted patents and continuing to represent the company for infringement of the company's patents by the competitor.
- Represented a fintech company in the successful defense of a fiercely contested trade secret and patent case over fintech software where the opposing party sought billions of dollars in damages.
- Represented an artificial intelligence (AI) company in the successful defense of a competitor patent infringement lawsuit and parallel IPR proceedings to invalidate the competitor's patent.
- Represented a blockchain company in proceedings to invalidate a competitor patent covering methods of using non-fungible tokens (NFTs).
- Represented a global automotive manufacturer in a series of IPRs related to hybrid vehicle control technology that successfully invalidated all of the plaintiff's asserted patent claims. Led and argued the appeal to secure the victory at the Federal Circuit.
- Represented a government contractor in successful defense of patent infringement suit filed by a non-practicing entity (NPE) related to global positioning technology.

- Represented a chemical company in a trade secret misappropriation case related to aramid fiber technology, which resulted in a US$919 million jury verdict in favor of the client. Continued representation in post-trial enforcement actions by the client.
- Represented a life sciences non-profit in a patent infringement action against competitor involving soft tissue grafts, winning a jury verdict of over US$34 million, and securing the victory on appeal to the Federal Circuit.
- Represented a telecommunications company and its affiliates in two patent infringement lawsuits, winning one on collateral estoppel grounds, which was affirmed by the Federal Circuit, and winning the other on summary judgment under 35 U.S.C. Section 101, also affirmed by the Federal Circuit.