



Ellen Richmond

Senior Associate

Perth

+61.8.9216.0918

Ellen.Richmond@klgates.com

OVERVIEW

Ellen Richmond is a senior associate in the Corporate practice. Ellen advises clients in the mining, technology, health and energy sectors on a range of corporate matters including public Mergers & Acquisitions (M&A), private M&A, venture capital, private equity, corporate governance and Foreign Investment Review Board (FIRB).

Ellen has acted for a range of entities in navigating Australia's complex foreign investment regulatory regime, including assistance in the preparation of applications to Australia's FIRB and works to obtain the appropriate approvals.

Ellen also regularly provides governance and structuring advice to associations and not for profits in Western Australia. Ellen a strong contributor to the firm's pro bono efforts and plays an active role in ensuring access to justice is available for those less fortunate in the Australian community.

PROFESSIONAL BACKGROUND

Prior to rejoining the firm, Ellen worked as a legal advisor for a global law firm in Dublin, Ireland.

Ellen joined the firm in 2018 as a vacation clerk and also worked as a paralegal for one year. She joined the graduate program in March 2020 and was admitted as a lawyer in December 2020.

EDUCATION

- Graduate Diploma in Legal Practice, College of Law, 2020
- Bachelor of Commerce, Curtin University, 2019
- LL.B., Curtin University, 2019

ADMISSIONS

- Supreme Court of Western Australia

AREAS OF FOCUS

- Mergers and Acquisitions

REPRESENTATIVE EXPERIENCE

Mergers and Acquisitions

- Represented an IT service management company in its acquisition of a UK consulting company which delivers digital transformation projects across the public sector.
- Acted for a buy-side international client pursuing multiple potential acquisitions in Australia.
- Advised Southern Cross Electrical Engineering Limited (ASX: SXE) in relation to its acquisition of the Trivantage group of companies for an enterprise value of up to AU\$53.5 million.
- Advised CoinFlip Enterprises LLC on its entry into the Australian market and the acquisition of an Australian cryptocurrency ATM business.
- Advised Real I.S. on the acquisition of two commercial office assets pursuant to two interdependent transactions. The assets were 10 Waterloo St, Surry Hills & 119 Kippax St, Surry Hills. The combined acquisition was the largest office investment on record in the CBD fringe area of Surry Hills.
- Advised Hexagon AB on its acquisition of iConstruct Pty Ltd (a provider of building information modelling software).

Private Equity

- Represented a decarbonisation private equity fund in its buy-out of a leading UK organics waste recycling business developing a High Solids Anaerobic Digestion (HSAD) plant.
- Represented a Netherlands-based private equity fund in its acquisition of Dublin-headquartered technology and marketing company which provides services to over 400 independent and group hotels in Ireland and the UK.
- Advised Collins Street Asset Management as financier in connection with a number of secured convertible note transactions, including secured convertible note financing of Matrix Composites & Engineering Ltd (ASX: MCE) and secured convertible note financing of GBM Resources Limited (ASX: GBZ).

Venture Capital

- Acted for all four investors on a Series B equity raise for a digital healthcare leader operating across the UK and Ireland.
- Acted for an existing investor participating in a Series C funding round for a world leading technology platform for managing distributed and flexible energy resources.
- Represented the lead investor in a Series A funding round for a space-tech company developing optical systems for high-speed, secure communication infrastructures.

- Advised Fair Supply Analytics on aspects of its Series A capital raising led by AirTree Ventures, with participation from Tidal, the Minderoo Foundation and Queensland Investment Corporation.

Corporate Advisory

- Advised a mining client on legal compliance and operational agreements.
- Advised multinational clients on the reporting requirements of the Modern Slavery Act 2018 (Cth), including drafting modern slavery statements and policies.

Foreign Investment Review Board (FIRB)

- Represented a diverse range of FIRB clients, including large multinational companies, managed funds, trustees and high net worth individuals from a range of jurisdictions.