



Frank Xue

Partner

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OVERVIEW

Frank Xue is a partner and a member of the Corporate Mergers and Acquisitions practice group. Frank focuses his practice on cross-border transactions and corporate matters. He advises global clients on matters of foreign direct investments, mergers and acquisitions, private equity and venture capital, as well as corporate structuring and governance, commercial contracts CFIUS and sanctions, and global mobility matters. Leveraging deep experience in complex international transactions, Frank helps clients navigate complex regulatory and commercial environments, structure strategic investments, and manage legal and cross-border risks to achieve their business objectives in global markets.

In addition, Frank has extensive experience advising US-based companies on their international operations and outbound investments. His work includes structuring and documenting joint ventures, negotiating and drafting sales, distribution, manufacturing, and agency agreements, and counseling clients on intellectual property protection, technology transfers, foreign exchange regulations, and regulatory approval matters.

PROFESSIONAL BACKGROUND

Prior to joining the firm Frank worked in the Washington, DC, and Shanghai offices of international law firms, where he advised clients across a range of industries, including energy and renewable energy, advanced manufacturing, technology, and life sciences.

ACHIEVEMENTS

- Recognized by *Best Lawyers: Ones to Watch®* in America, 2023-2025

SPEAKING ENGAGEMENTS

- Speaker, "US Long-Arm Jurisdiction and Its Impact on Chinese Investments." Shanghai Law Society, Shanghai, China, April 2026.
- Speaker, "Chinese Investment in the US—CFIUS and Trade Sanctions," Shandong Corporate Legal Risk Association, Jinan, Shandong Province, China, December 2018.

- Speaker, “Chinese Investment in the US –CFIUS, Trade Sanctions and Entity Choice Challenges and Solutions,” Association for Corporate Growth (ACG), Shanghai, China, December 2018.
- Speaker, “US-China Trade Relationship and Chinese Investment in U.S.,” Shandong Qingdao Bar Association, Qingdao, Shandong Province, China, October 2018.
- Speaker, “US-China Trade and Chinese Investment in the U.S. Challenges and Solutions,” Haier University, Qingdao, Shandong Province, China, October 2018.
- Speaker, “Guide To Doing Business In Tennessee, Osaka Chamber of Commerce and Industry,” Osaka, Japan, October 2018.
- Speaker, “Five Challenges Chinese Businesses Face in U.S. and Solutions,” Zibo, Zibo Arbitration Center, Zibo, Shandong Province, China, June 2018.
- Speaker, “Investment in US—Challenges and Solutions for Chinese Companies,” Shandong Corporate Legal Risk Association, Jinan, Shandong Province, China, June 2018.
- Speaker, “Investment in US—Challenges and Solutions for Chinese Companies,” Weihai Arbitration Center, Weihai, Shandong Province, China, June 2018.
- Speaker, “U.S. Trade Sanctions and Trade Compliance Programs for Chinese Companies,” Association for Corporate Growth (ACG), Shanghai, China, June 2018.

EDUCATION

- B.A., East China Normal University, 2012
- J.D., Vanderbilt Law School, 2015
- LL.B., East China University of Political Science and Law, 2012

ADMISSIONS

- Bar of District of Columbia
- Bar of Tennessee
- Bar of Texas

OTHER PUBLICATIONS

- Co-author, “What the Regional Comprehensive Economic Partnership Agreement Means for U.S. and Foreign Companies,” *Global Trade*, January 4, 2021
- Co-author, “How China's New Export Control Law May Impact Your Business,” *Global Trade*, November 2020

- Co-author, “INSIGHT: Coronavirus Poses Contract, Employment Issues for U.S. Businesses,” *Bloomberg Law*, February 2020
- Co-author, “Winter 2019 U.S.-China Cybersecurity Update,” *Global Trade*, November 2019
- Co-author, “The U.S. China Trade War Will Continue Hurting the U.S. Economy,” *Manufacturing.net*, November 2018

NEWS & EVENTS

- 14 September 2026, K&L Gates Expands Corporate and Intellectual Property Capabilities With Six-Partner Team Across California and Texas

AREAS OF FOCUS

- Mergers and Acquisitions
- Corporate Governance
- Private Equity Transactions

INDUSTRIES

- Energy
- Life Sciences
- Manufacturing
- Oil and Gas
- Renewables
- Technology

EMERGING ISSUES

- Data Centers and Energy Intensive Infrastructure

REPRESENTATIVE EXPERIENCE

Foreign Direct Investment (FDI)

- Represented a global solar cell company in connection with its US\$150 million foreign direct investment in the United States, including corporate governance, real estate, environmental, immigration, trade compliance, and business counseling.

- Represented a leading global EV battery company in connection with its foreign direct investment in the United States, including corporate governance, real estate, environmental, immigration, and business counseling.
- Represented a major Chinese EV battery electrolyte manufacturing company in connection with its foreign direct investment in the United States, including corporate governance, real estate, and environmental.
- Assisted a leading solar polysilicon manufacturing company in connection with its foreign direct investment in the United States, including corporate governance and business counseling.
- Represented a top Japanese steel manufacturing company in connection with its US operations, including business counseling, business contracts, and L&E.
- Assisted a leading Chinese petrochemical manufacturing company in connection with its US\$100 million foreign direct investment in the United States, including corporate governance, real estate, environmental, immigration, trade compliance, and business counseling.
- Assisted a leading public Chinese chemical fiber company with its US\$600 million foreign direct investment in the United States.
- Assisted a leading public Chinese garment manufacturing company with its US\$410 million foreign direct investment in the United States as well as its US operations, including corporate governance, trade compliance, immigration, and business counseling.
- Assisted a top Chinese tile and ceramic manufacturing company with its US\$150 million foreign direct investment in the United States as well as its US operations, including trade compliance, corporate governance, construction, business contracts, corporate compliance, immigration, and business counseling.
- Assisted a top Chinese auto parts company with its US\$80 million foreign direct investment in the United States.
- Represented a public Chinese pharmaceutical company in connection with its US\$60 million foreign direct investment in the United States as well as its US operations, including trade compliance, government incentives negotiation, real estate, corporate governance, and business counseling.
- Assisted a leading Australia-based rubber tracks manufacturing company in connection with its US\$25 million foreign direct investment in the United States as well as its US operations, including real estate, corporate governance, and business counseling.
- Represented a public Chinese precision manufacturing company in connection with its US\$23 million foreign direct investment in the United States as well as its US operations, including trade compliance, government incentives negotiation, business contracts, corporate governance, and business counseling.
- Assisted a top Chinese real estate company with its US\$25 million foreign direct investment in the United States, including real estate, corporate governance, and business counseling.

- Assisted a leading cabinetry manufacturing company in connection with its foreign direct investment in the United States as well as its US operations, including trade compliance, business contracts, real estate, corporate governance, trade strategies, litigation assistance, and business counseling.

M&A, PE/VC, and General Corporate

- Assisted a global solar company in connection with its acquisition of a US domestic solar technology company.
- Assisted a leading information company in connection with its US\$450 million acquisition by a NASDAQ-listed company.
- Assisted a Singaporean company in connection with its acquisition of a global healthcare technology company.
- Represented a leading EV battery company in connection with its acquisition of a US battery technology company.
- Represented major Chinese private equity fund with financing and establishment of US operations post-acquisition of the battery division of a major auto manufacturer.
- Assisted a world leading pet supplier company in connection with its US\$15 million acquisition of a Chinese company.
- Assisted a leading Chinese memory chip company in connection with its acquisition of the intellectual property from a major US technology company and establishment of US operations, including entity formation, business contracts, corporate governance, tax, and business counseling.
- Represented a top US healthcare provider in connection with its consulting and management service and cooperation with 20+ Chinese healthcare companies and Chinese hospital.
- Represented a leading US LED company in connection with negotiation and drafting of manufacturing agreement with major Chinese suppliers.
- Assisted a major Swedish furniture company in connection with negotiation and drafting of manufacturing agreement with its major Taiwanese supplier.
- Represented a leading public Chinese pharmaceutical company in connection with its exclusive license and technology transfer projects with US universities.
- Assisted a leading US architecture firm in connection with its WFOE structuring and regulatory and approval matters for its hospital projects in China.
- Assisted a global home appliance company in connection with its IPO in Hong Kong, mainly responsible for the due diligence on entities in the United States, Italy, Japan, Thailand, and France.

CFIUS, International Trade, and Trade Compliance

- Assisted a top Chinese home appliances company in connection with US economic and trade sanctions compliance globally.

- Assisted a world leading pet supplier company in connection with its reclassification of the HTS codes for its parts and products.