

Jeffrey S. Reed

Partner

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OVERVIEW

Jeff Reed is a partner in the firm's Tax practice group and is the firm's lead advisor on US state and local tax matters. A former litigator for the Massachusetts Department of Revenue, he represents businesses and individuals in disputes with state revenue departments throughout the country. Jeff guides clients through audits, administrative appeals, and litigation before state tax tribunals, boards of appeal, and courts.

Jeff's controversy practice covers the full range of state and local tax matters, including corporate income and franchise tax, sales and use tax, gross receipts tax, personal income tax, and property tax disputes. He has represented clients in significant matters presenting novel and unsettled questions of state tax law and has experience with IRS audits and appeals and US Tax Court litigation. He has successfully defended clients in state False Claims Act suits in which whistleblowers alleged that clients underpaid state and local taxes.

Outside the tax controversy area, Jeff advises clients on the state and local tax aspects of mergers, acquisitions, divestitures, and internal reorganizations, including state tax diligence for transactions, analyzing potential state tax exposures, handling remediation efforts, and obtaining tax insurance. He has extensive experience with state tax credits and incentives, and has negotiated incentive packages with state and local economic development authorities, including property tax abatements such as PILOT agreements. Jeff has obtained favorable public and non-public state tax administrative guidance, and advises on issues relating to unclaimed property exposure.

A frequent speaker and author on tax controversy and planning topics, Jeff has written columns for leading industry publications, including Tax Notes State and the Journal of Multistate Taxation and Incentives. He is recognized by leading legal directories, including *Chambers USA*, for State and Local Tax, and is active in the state and local taxation sections of national and local bar associations, including the American Bar Association and the New York City Bar Association.

ACHIEVEMENTS

- Recognized by *Chambers USA* for Tax: State & Local in New York, 2023-2025
- Named to the New York Rising Stars list, 2016-2018

PROFESSIONAL / CIVIC ACTIVITIES

- Former Editor in Chief, The Tax Lawyer, State and Local Tax Edition

EDUCATION

- LL.M., New York University School of Law, 2005
- J.D., Boston University School of Law, 2004
- B.A., Kenyon College, 2001

ADMISSIONS

- Bar of Massachusetts
- Bar of New York

THOUGHT LEADERSHIP *POWERED BY HUB*

- 8 October 2026, California Expands Sales and Use Tax to SaaS and Certain Digital Products Starting 1 January 2027

NEWS & EVENTS

- 22 September 2026, K&L Gates Adds State and Local Tax Partner in New York

MEDIA MENTIONS

- 25 September 2026, *Law360* | K&L Gates Adds Townsend SALT Partner In New York

AREAS OF FOCUS

- Tax