

Andrew R. Lloyd

Partner

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OVERVIEW

Andrew Lloyd is a partner in the firm and focuses his practice on counseling both publicly and privately held entities, including private equity and venture capital firms, in connection with mergers, acquisitions, divestitures, joint ventures, and other negotiated transactions.

Andrew also represents founder- and family-owned businesses, as well as executive management teams, in connection with similar types of extraordinary transactions, in addition to advising both publicly- and privately-held entities on general strategic, corporate, and securities law matters.

Andrew's transaction experience spans a variety of industries, including manufacturing and distribution, logistics, healthcare, life sciences, financial services and institutions, and retail.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Andrew was an associate in the New York office of an international law firm, where he practiced in its Corporate and Financial Services department and completed a secondment with Credit Suisse Asset Management.

ACHIEVEMENTS

- Listed in *The Best Lawyers in America*® in Charleston, SC:
  - Venture Capital Law, 2024, 2025, 2026 and 2027
  - Mergers and Acquisitions Law, 2025, 2026 and
    - "Lawyer of the Year", 2027
  - Leveraged Buyouts and Private Equity Law, 2025, 2026 and 2027

EDUCATION

- J.D., University of Virginia School of Law, 2009 *(Editorial Board, Virginia Tax Review)*

- B.A., Washington and Lee University, 2006 *(Phi Beta Kappa, magna cum laude)*

ADMISSIONS

- Bar of New York
- Bar of South Carolina

THOUGHT LEADERSHIP *POWERED BY HUB*

- 29 January 2025, RWI in Healthcare M&A: Part 2
- 11 December 2024, RWI in Healthcare M&A: Part 1
- 1 February 2024, Twelfth Annual "Under the Wire" CLE Webinar
- 1 November 2016, Chancery Court Dismisses Post-Closing Disclosure Claims Against Directors of Millennial Media, inc.

OTHER PUBLICATIONS

- "Indemnification Consternation: Delaware Supreme Court Questions the Materiality of Claim Notice Requirements," *Association of Corporate Counsel, South Carolina,* 17 September 2025
- "Lessons On Dueling 'Exclusive Remedy' Clauses In M&A," *Law360*, 14 May 2015

NEWS & EVENTS

- 20 August 2026, Nearly 300 K&L Gates Lawyers Recognized Among 2027 Best Lawyers in America, Ones to Watch
- 2 March 2026, K&L Gates Advises Walex Products Company on Sale to Riverarch Equity Partners
- 29 October 2025, K&L Gates Guides Terramont Infrastructure Partners on Strategic Acquisition of Majority Interest in Bull Moose Capital
- 1 July 2025, K&L Gates Advises Terramont Infrastructure Partners on US$160 Million Investment in Dispatch Energy
- 22 August 2024, K&L Gates Advises Terramont Infrastructure Partners on Equity Investment in Long Island Waste Services
- 10 January 2022, K&L Gates Advises Blue Point Capital Partners on Platform Investment in National OnDemand
- 4 December 2020, K&L Gates Again Advises Red Ventures on Pending Sale of CNET Content Services to 1WorldSync

- 18 September 2020, K&L Gates Advises Red Ventures on USD $500 Million Acquisition of CNET Media Group From ViacomCBS
- 2 March 2018, K&L Gates Names 34 New Partners Across Global Platform

OTHER MEDIA MENTIONS

- "Angeles Equity Acquires Logistics Provider Custom Goods," *The Deal*, 2 August 2023

AREAS OF FOCUS

- Mergers and Acquisitions

REPRESENTATIVE EXPERIENCE

Private Equity and Venture Capital Representations

- Advised Walex Products Company, Inc. in its sale to affiliates of Riverarch Equity Partners, a middle market private equity firm.
- Affiliates of Blue Point Capital Partners in connection with its acquisition of Restoration Systems, a provider of repair and restoration services for building facades and parking ramps across the commercial, medical, educational, governmental, and multifamily end markets.
- Affiliates of Blue Point Capital Partners in connection with its acquisition of National OnDemand, a provider of communications and utilities infrastructure services to the fiber, wireless, energy, and technology sectors.
- Affiliates of Blue Point Capital Partners in connection with its acquisition of W.A. Kendall and Company, LLC, a provider of vegetation management services to utility companies in the southeastern United States, and its subsequent sale to affiliates of Sterling Investment Partners.
- Affiliates of Ionic Partners in connection with its acquisition of CXT Software, a leading provider of logistics and courier software solutions.
- Affiliates of Ridgemont Equity Partners in connection with its acquisition of Transportation Insight, an asset-lite provider of enterprise logistics and transportation brokerage services, and its subsequent sale to affiliates of Gryphon Investors.
- Affiliates of Soundcore Capital Partners in connection with its acquisition of Custom Goods, a full-service logistics provider focused on warehousing, transportation, specialty freight forwarding services, and custom examination sites, and its subsequent sale to affiliates of Angeles Equity Partners.
- Affiliates of Ridgemont Equity Partners in connection with its growth equity investment in Nolan Transportation Group, a non-asset freight broker providing multimodal brokerage services, and its subsequent sale to Transportation Insight and affiliates of Gryphon Investors.

- Affiliates of Ridgemont Equity Partners in connection with its acquisition of Unishippers Global Logistics, a leading provider of third-party logistics services to small- and medium-sized businesses.
- Affiliates of Ridgemont Equity Partners in connection with its acquisition of Allied 100, a provider of products and services to the automated external defibrillator (AED) marketplace, and its subsequent sale to Sarnova, Inc., a Patricia Industries portfolio company.
- Affiliates of Ridgemont Equity Partners in connection with its sale of Aurora Parts and Accessories, a leading distributor of aftermarket parts and accessories for over-the-road semi-trailers, to affiliates of Sterling Investment Partners.
- Affiliates of Terramont Infrastructure Partners in connection with its recapitalization of Long Island Waste Services, a specialist in materials processing and commodities recycling, with services encompassing waste collection, transfer stations, materials recovery facilities, and environmentally responsible disposal.
- Affiliates of Two Roads Partners in connection with its acquisition of Magic Valley Electric, a provider of electrical system integration and services for commercial and industrial customers.
- Affiliates of Two Roads Partners in connection with its acquisition of New Age Industrial, a provider of industrial cleaning services (hydroblasting, dry-ice blasting, and jet-vac services).
- Patricia Industries' portfolio company, Laborie Medical Technologies Inc., in connection with its US$235 million acquisition of Cogentix Medical Inc. (CGNT: NASDAQ CM), a urology-focused medical device manufacturer and supplier.
- Affiliates of Brightstar Capital Partners in connection with the acquisition of a majority ownership interest in Global Resale, a global provider of aftermarket services and reverse logistics relating to used and replaced IT, wireless, and enterprise assets.
- Affiliates of Capitala Group in connection with its US$110 million sale of Proactive Dealer Solutions, a provider of integrated SaaS and consulting services, primarily to consumer automotive dealerships, to Better Car People.
- Affiliates of Capitala Group in connection with its recapitalization of provider of S&S Management Group, a provider of third-party investigative and litigation support services, armed and unarmed guards, and other similar services for retailers, hotels, malls, and government entities.
- Affiliates of Capitala Group in connection with its formation and capitalization of Fresh Dining Concepts, currently one of the largest Auntie Anne's Inc. franchisees, operating in-line stores, baking kiosks, and satellite retail units.
- Affiliates of Capitala Group in connection with its acquisition of Stride Tool, a designer and manufacturer of specialty hand tools for both private label lines and in-house brands sold through distributors and other manufacturers, and its subsequent sale to DiversiTech Corp.
- Affiliates of Aquiline Capital Partners in connection with the US$100 million acquisition of First Investors Financial Services Group, an auto lender specializing in lending to consumers with impaired credit profiles. (Matter handled prior to joining K&L Gates.)

- Affiliates of Insight Venture Partners in connection with its acquisition of a significant minority stake in B2B-Center, a Russian online procurement platform for businesses to sell or acquire goods and services. (Matter handled prior to joining K&L Gates.)

Strategic Representations

- Affiliates of ANSA McAL Limited (AMCL: TTSE) in connection with the US$327 million acquisition of BleachTech, a US-based chlor-alkali producer.
- Affiliates of ASSA ABLOY AB (ASSAB: Stockholm) in connection with multiple acquisitions of industrial and commercial door and docking solutions distributors, servicers, and installers.
- Affiliates of Capgemini SE (CAP: EN Paris) in connection with the acquisition of LiquidHub, a digital customer engagement company.
- Financial institution in connection with the sale of its fund administration business to SS&C Technologies Holdings, Inc. (SSNC: NASDAQ GS).
- Red Ventures in connection with its acquisition with its US$500 million acquisition of CNET Media Group from ViacomCBS and its subsequent sale of CNET Content Solutions (CCS) to 1WorldSync, a Battery Ventures portfolio company.
- Red Ventures in connection with its acquisition of Soda, a media company operating a family of online brands.
- Red Ventures in connection with its acquisition of Choose Energy, a venture capital-backed company operating an online marketplace for electricity and natural gas.
- Red Ventures in connection with its acquisition of Allconnect, a venture capital-backed technology-enabled sales and marketing solutions company.
- Red Ventures in connection with its acquisition of Higher Education, a provider of marketing and enrollment services to post-secondary institutions in the United States, from affiliates of The Vistria Group.
- Red Ventures in connection with its acquisition of Healthline Media, a publisher of consumer health and wellness information sites, from affiliates of Summit Partners.
- The Vitamin Shoppe (VSI: New York) in connection with the US$85 million acquisition of Nutri-Force Nutrition, a contract manufacturer of vitamins, minerals, and supplements.
- Handy & Harman Ltd. in connection with the US$157 million divestiture of Arlon, its engineered materials solutions division.
- Lucas-Milhaupt, Inc., a subsidiary of Handy & Harman Ltd., in connection with its US$60 million acquisition of Wolverine Joining Technologies, a manufacturer of brazing, and soldering filler materials for the appliance, construction, and metal-working industries.
- Egemin Automation, the automation brand of KION Group AG, in connection with its acquisition of Retrotech, a US-based systems integrator of warehouse and distribution solutions, from Savoye S.A.

- Level 3 Communications in connection with its US$3 billion acquisition of Global Crossing Limited. (Matter handled prior to joining K&L Gates.)
- ev3 Inc. in connection with its US$2.6 billion acquisition by Covidien (COV: New York). (Matter handled prior to joining K&L Gates.)

Other Notable Representations

- Third Point LLC in connection with its successfully settled proxy contest against Yahoo! Inc., which resulted in the departure of the company's chief executive officer and a change in the majority of its board of directors, including the addition of three Third Point nominees. (Matter handled prior to joining K&L Gates.)
- New York-based nonprofit housing assistance organization in connection with its reorganization and the spin-off of its national operations (pro bono). (Matter handled prior to joining K&L Gates.)