

Agnese Schinelli

Counsel

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OVERVIEW

Agnese Schinelli is a counsel in the firm's Corporate practice. Agnese has a broad understanding of the energy and manufacturing industries, from oil and gas and renewables to power and glass manufacturing, gained both during long-standing transactional work and relevant in-house experience in prominent energy companies. She advises global companies in complex energy transition and real estate development projects, including the establishment and negotiation of their M&A and commercial contractual structure.

Agnese is a dual qualified lawyer with substantial experience in complex cross-border transactions earned in New York (USA) and Milan (Italy), with a specific focus to the expansion of Italian companies in the United States and of US companies in Italy. She is passionately dedicated to helping Italian companies fostering their commercial ties with the US, being well recognized for her policy and advocacy work within the American Chamber of Commerce in Italy and for her strong connections with US international trade institutions.

She also assists various multinational and start-up companies in complex EU regulatory and compliance matters involving cross-border legal issues, including international data flow and EU-USA data transfer.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Agnese has worked in the New York office of a primary international law firm assisting Italian and European clients in establishing their business activities in the United States, representing them in cross-border M&A and real estate transactions, as well as in providing legal assistance in general corporate and corporate governance matters.

Agnese has also worked in the corporate and commercial department of an Italian boutique law firm in Milan, focusing her practice on domestic and cross-border M&A transactions and commercial contracts. Agnese has assisted global companies in the field of medical devices and biotechnologies in complex regulatory and compliance issues.

ACHIEVEMENTS

- Received a merit scholarship award from the American Chamber of Commerce in Italy (AmCham) - Advanced Training Program “Euro-Atlantic Relations and the New Global Order” offered by SPES Academy – School of Economic and Social Policies and Center for American Studies, Milan (Italy) 2025
- Received a merit scholarship award from Boston University School of Law (MA) USA, 2013
- Received the 'Best Graduates of 2008' Award from the *University of Milan Law School Alumni Association* (*Algiusmi*), Milan (Italy), 2008

PROFESSIONAL / CIVIC ACTIVITIES

- Advocacy activity within the American Chamber of Commerce in Italy - Member of the Supply Chain Committee and of the Public Affairs Committee.
- Member of the Foreign Affairs Committee of the Milan Bar Association (*Commissione Rapporti Internazionali* - CRINT).
- Member of the Foreign and Comparative Law Committee and of the European Affairs Committee of the New York City Bar Association.
- Pro bono Projects: “Woman, Business and the Law” (2025) and “Doctors Without Borders/Amazon–Online Marketplace” (2025).
- Member of the Italian LL.M Association (ALMA).
- Member of the International Association of Privacy Professionals (IAPP), CIPP/E certified.

SPEAKING ENGAGEMENTS

- Speaker, “The Impact of US Tariffs on Energy Supply Chain(s)” in “The Transatlantic Supply Chain Management”, American Chamber of Commerce in Italy, 2 July 2025
- Speaker, “ESG and Real Estate Investments: a US-EU Comparative Table” in “Real Estate Investment Strategies: Opportunities and Challenges for International Investors in Italy”, American Chamber of Commerce in Italy, 4 June 2025
- Speaker, “Training for innovative SMEs on Privacy and Data Protection”, in “Elite - Italian Stock Exchange and Invitalia, 15 January 2021
- Speaker, “Practical Hints for EBRD's Equity Transactions”, European Bank for Reconstruction and Development, London, September 2017

ADDITIONAL BACKGROUND

Agnese has contributed to the translation of several legal academic texts from Italian into English and from English into Italian.

She has a strong passion for endurance running and participates in the organization of charity races.

EDUCATION

- LL.M., Boston University School of Law, 2014 *(American Law)*
- Law Degree, University of Milan Law School (Italy), 2008 *(magna cum laude)*

ADMISSIONS

- Bar of New York
- Milan Bar

LANGUAGES

- English
- Italian
- Spanish

THOUGHT LEADERSHIP *POWERED BY HUB*

- 23 April 2026, Brussels Regulatory Brief: February and March 2026
- 11 March 2026, EU Industrial Maritime Strategy and EU Ports Strategy: Opportunities and Regulatory Exposure for Maritime and Infrastructure Investors
- 11 November 2025, European Union Adopts 19th Package of Sanctions Against Russia

OTHER PUBLICATIONS

- "Critical profiles of the EU-US transfer of personal data between regulatory conflicts and political reactions" in "Society of exponential technologies and General Data Protection Regulation: the international flow of personal data" edited by Simone Bonavita, Vol II, Horisma editions, 2019
- "The EU-USA Data Transfer between Privacy Shield and alternative methods: the Standard Contractual Clauses", 2017

NEWS & EVENTS

- 29 July 2025, K&L Gates Assists Bayerische Landesbank With Real Estate Refinancing for Vehicle Owned by Swiss Real Estate Investor
- 20 March 2023, K&L Gates Advises ARRI Group on Acquisition of Professional Lighting Provider Claypaky

MEDIA MENTIONS

- 16 January 2026, *Forward Law Review* | Energy transition: regulation, security and system reform

OTHER MEDIA MENTIONS

- Mentioned, “Energy transition: regulation, security and system reform,” *Forward Law Review*, 16 January 2026

AREAS OF FOCUS

- Real Estate
- Energy Assets and Transactions
- Data Protection, Privacy, and Security
- Real Estate Acquisitions and Dispositions
- European Regulatory
- Mergers and Acquisitions
- Public Policy and Law

INDUSTRIES

- Critical Minerals
- Energy
- General Manufacturing
- Healthcare
- Manufacturing
- Metals Manufacturing and Fabrications
- Oil and Gas
- Utilities

REPRESENTATIVE EXPERIENCE

Energy Projects

- Advising a primary Italian energy company in the sale of its 50% equity interest in a leading electricity producer and seller in Greece to a prominent energy group in Southeastern Europe.
- Assisting a primary Italian energy company in establishing the complex contractual structure for the expansion of its business model within the Italian territory, as well as in its day-to-day commercial contracts with suppliers and partners.
- Advising a Japanese global glass manufacturing company in the entire life of the implementation of its decarbonization strategy by assigning the relevant business branch to a primary Italian operator, including the change of structure in their contractual relations.
- Counseling a Japanese global glass manufacturing company in major gas supply transactions.
- Assisting a German renewable energy company in day-to-day commercial contracts with suppliers and partners.
- Assisted an Italian gas provider in the enforcement of a bank guarantee against one of its creditors in Italy.

Real Estate Development and Construction Projects

- Assisting a German renewable energy company in complex projects for the construction and operations of photovoltaic plants in Italy.
- Advising a Swiss glass manufacturing company in its day-to-day commercial contracts with suppliers and partners and in complex projects for the construction of the major glass manufacturing plant in Northern Italy.
- Counseling a primary Italian real estate group in the opening of a landmark luxury hotel in Milan.
- Assisted a US real estate investor in luxury hospitality investments in Italy.
- Assisting primary US asset management firms in the entire cycle of their real estate investments in Italy, from offices to logistics and student housing asset classes.
- Assisting a primary US asset management firm in the development and sale of a landmark building for office in Milan, Italy.

M&A and Private Equity

- Assisting a major European institutional bank in several equity investments in developing countries in a variety of industries, including the renewable energy industry.
- Assisted a Japanese investor in the bid for the concession for the enlargement and refurbishment of an Italian hospital (Lombardy region), as well as the supply of non-healthcare services.
- Assisted Italian investors active in the management of dental clinics in the sale of their entire corporate capital to a UK fund.

- Advised major Italian wine producers in the renegotiation of their distribution agreements with distributors in the United States.
- Assisted one of the oldest Italian banks in the sale of its Manhattan branch.
- Assisted a US concrete supplier serving the New York Metropolitan area in the sale of its assets to a US major construction company.
- Assisted an Italian design company in establishing its distribution network in the state of New York.
- Assisted an Italian entertainment company in the sale of the majority of its share capital to a major US private investor leader in the entertainment industry in the United States.

Regulatory and Compliance

- Advised New York and Massachusetts educational institutions in the corporate and regulatory aspects connected to the establishment of their branches in Italy.
- Counseled one of the largest worldwide manufacturers of cardiac and cardiovascular medical devices in its day-to-day corporate compliance and in regulatory issues connected to data protection law and consumer protection law.
- Advised an Irish American company in regulatory compliance issues connected to employees' data protection.
- Advised a Swiss wristwatch manufacturer in regulatory compliance issues connected to employees' data protection.
- Advised a Japanese telecommunication group in establishing its European and Italian data protection compliance structure.
- Counseled an Italian food supply chain in the day-to-day compliance of its business structure with data protection laws and regulations.
- Counseled an Italian startup in the data protection compliance aspects connected to the set-up of its online consulting services.