

Douglas Stanford

Of Counsel

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OVERVIEW

Douglas Stanford is of counsel in the firm's Real Estate practice. He focuses on commercial transactions and has experience in all aspects of real estate and asset-based commercial transactions and contract law. His practice is concentrated on complex purchase and sale and financing transactions; mergers, acquisitions and restructurings; private equity transactions, capital formation and structuring; commercial real estate ownership, leasing and financing; mortgage and asset-based lending; and loan workouts and restructurings.

Douglas's experience includes negotiation of joint venture agreements, asset and real estate buy/sell agreements, leases, and asset and real estate-based financing documentation. His transactional work often involves capital sourcing and portfolio vehicle entity formation and structuring, including limited partnership and limited liability company joint venture relationships, and private equity funds, both domestically and internationally.

Within these areas of concentration, Douglas has substantial experience in acquisition, financing, development, ownership and leasing of retail shopping centers and big box retailers with emphasis on supermarket and grocery retailers; commercial and medical offices; restaurants, hotels, resorts and golf courses; multifamily housing including market rate, student, senior and HUD projects; warehousing and distribution; manufacturing and industrial including food and beverage production; and agribusiness with emphasis on dairy and timber production.

PROFESSIONAL BACKGROUND

Prior to joining K&L Gates, Douglas was of counsel and a real estate business lawyer in the Orlando and Miami offices of another international law firm. He was a member of the firm's real estate and finance and financial institutions practice and hospitality and leisure industry team.

ACHIEVEMENTS

- Recognized by *The Best Lawyers in America*® for Real Estate Law in Miami, FL, 2006-2027
- Peer Review Rated as AV® preeminent™, the highest performance rating in Martindale-Hubbell's peer review rating system

- Recognized by *Chambers USA* for Real Estate Law, 2003-2010
- Recognized by *The Legal 500 United States* in Florida
  - Real Estate and Construction, 2009
  - Real Estate, 2007

PROFESSIONAL / CIVIC ACTIVITIES

- Hong Kong Association of Florida (HKAFL)
- International Council of Shopping Centers (ICSC)
- South Florida Manufacturers Association (SFMA)

EDUCATION

- J.D., Washington and Lee University School of Law, 1985 *(executive editor, Washington & Lee Law Review)*
- A.B., Duke University, 1982 *(cum laude)*

ADMISSIONS

- Bar of Florida

THOUGHT LEADERSHIP *POWERED BY HUB*

- 24 August 2021, Disaster Preparedness Toolkit

NEWS & EVENTS

- 18 August 2022, More Than 350 K&L Gates Lawyers Named Among 2023 Best Lawyers in America, Ones to Watch
- 19 August 2021, Nearly 300 K&L Gates Lawyers Named Among 2022 Best Lawyers in America, Ones to Watch
- 23 February 2021, K&L Gates Advises Sinch AB on $1.14 Billion Acquisition of U.S. Telecom Provider Inteliquent

AREAS OF FOCUS

- Real Estate
- Distressed Real Estate

- Mergers and Acquisitions
- Private Equity Transactions

INDUSTRIES

- Consumer Goods and Services
- Financial Services
- Food, Beverage, and Agribusiness
- Private Equity
- Resort, Hospitality, and Leisure