



Francesco Peruffo

Associate

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OVERVIEW

Francesco Peruffo is an associate in the firm's Milan office. He focuses his practice on corporate and commercial non-contentious matters, with a particular emphasis on mergers and acquisitions. He has substantial experience in private equity, carve-out, restructuring and cross-border transactions, including international joint ventures, across a wide variety of industry sectors. Over the last few years, Francesco has also acquired significant experience in assisting institutional investors in their investments, including in connection with co-investment transactions alongside the funds they are investing in.

He also acquired extensive experience in assisting Italian and foreign clients in the manufacture and service sectors on commercial agreements.

Since 2014 he has been a member of the K&L Gates' China Desk investing in Europe. Francesco has been named by Chambers Europe 2016 and 2017 as leading lawyer in Corporate/M&A.

PROFESSIONAL BACKGROUND

Before starting his practice in the law firm which joined K&L Gates in Italy, Francesco worked in New Delhi, India as a visiting foreign lawyer with a prominent local IP law boutique.

EDUCATION

- Law Degree, Bocconi University School of Law, 2006

ADMISSIONS

- Milan Bar

LANGUAGES

- English

- Italian

NEWS & EVENTS

- 26 May 2016, K&L Gates, Lawyers Earn Honors in Chambers Global, Regional Guides (*Press Release*)
- 22 December 2015, K&L Gates Advises LKQ Corporation on €1.04bn Pan-European Acquisition (*Press Release*)

AREAS OF FOCUS

- Mergers and Acquisitions
- Construction and Infrastructure
- Private Equity Transactions
- Restructuring and Insolvency

REPRESENTATIVE EXPERIENCE

- Assisted one of the largest US suppliers of alternative automotive parts on the €1 billion acquisition of a leading pan-European distributor of aftermarket spare parts.
- Assistance to a German private equity fund in the purchase of an Italian company that operates as a vertically integrated plant with a cast house, rolling mills and finishing lines.
- Assisted a Swiss asset management company in connection with a number of private equity co-investments in Italian companies through a Luxembourg private equity fund.
- Assisted an Italian leading internet service provider using broadband wireless access technologies in connection with the listing on the AIM.
- Assisted a PE fund in the acquisition of two leading European manufacturers in the steel rims market in the commercial, agricultural and construction vehicle, forklift and caravan sector.
- Assistance to a US company, as seller of a portfolio of 35 photovoltaic plants located in Italy and Slovakia, to a joint venture between a British private equity investment manager and an Italian investment company, dedicated to investments in the renewables sector.
- Assisted an Asian group active in the automotive sector in the acquisition from the insolvency proceedings of an Italian maker of sports cars of relevant trademarks and other intellectual property rights.
- Assisted a China-based multinational leading solution provider in the global video surveillance industry in the acquisition of its largest Italian distributor.
- Assisted a global computer technology corporation in multiple acquisitions of the Italian subsidiaries and certain assets of competitor multinational groups.

- Advised on an ongoing basis a multinational project management and construction group acting as main sponsor in project financing transactions in the public health sector involving the construction and restructuring of several hospitals in Northern Italy.
- Assisted one of the largest Italian construction companies in the sale of its public infrastructure business to a competitor in the context of a court-regulated restructuring process.
- Advised a primary Italian insurance company in establishing a strategic partnership with a French provider of European-wide assistance services.
- Assistance to a Swiss-based company active in the field of building management and room automation, and facility management, in connection with the acquisition of an Italy-based technical facility management firm from the entrepreneur and other minority shareholders by way of a share deal, together with the negotiation of a shareholders' agreement and a set of reciprocal put and call options.
- Assistance to an Italian hotel network in connection with the lease and following potential purchase of two hotels in Rome.
- Assistance to the client, a French technology company operating in the engineering, consulting, automotive, aerospace, rail, naval, energy and innovation sectors, in the share acquisition of an Italian company that provides engineering and assistance services to Oil&Gas implementation and management of systems, power stations and waste to energy plant.
- Assistance to a pan-European leader in the distribution of automotive, commercial and industrial vehicle spare parts, in connection with the €1 billion acquisition of a leading Italian distributor and its subsidiaries in the North East aftermarket segment.
- Assistance to a pan-European leader in the distribution of automotive, commercial and industrial vehicle spare parts, in a complex corporate reorganization of its Italian operational subsidiaries by way of 8 mergers and one subsequent reverse merger.
- Assisted on an ongoing basis a primary Italian company, active in the small-caliber ammunition sector Italian in drafting general terms and conditions of sale and negotiating different types of commercial agreements, including supply and OEM contracts, agency and distribution agreements, IP/IT license agreements, sponsorship agreements.