



Lian Yok Tan

Practice Area Leader - Energy, Infrastructure, and Resources

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OVERVIEW

Lian Yok Tan is our firm's global practice area leader of the Energy, Infrastructure, and Resources practice and she actively coordinates initiatives for the Indonesian sector. She has close to three decades of experience advising on a broad spectrum of renewables, LNG, power, oil and gas, infrastructure, mining, fintech, e-commerce, and technology matters including, among other projects: power plant, smelter and refinery construction, financing and operation; oil and gas exploration and commercialization; LNG offtake, infrastructure development; electric power sale and distribution; and hydrocarbon and mining assets sale and disposal.

She has advised government-linked corporations, financial institutions, and private enterprises on a number of notable renewable, energy, mining, and oil and gas projects around the world. She has been involved in many projects from their inception to their commercial realization.

As well as advising on project development and construction, Lian has significant experience in advising on the financing aspects of transactions. Her experience includes advising on project, structured, trade, and asset financing incorporating swaps and other financial derivatives.

She has led negotiations on construction contracts, loan agreements, and commodity, asset, and corporate sale and purchase agreements; advised on joint ventures and project structures (including various public private partnership (PPP) projects); conducted risk allocation and reviewed the 'bankability' of project agreements; structured financing arrangements and other relevant security packages and considerations; and managed complex mergers and acquisitions.

Her in-depth experience, broad technical and seasoned commercial approach are well regarded by her clients and peers. In 2019, Chambers & Partners directory of lawyers rated Lian and said this:

Tan Lian Yok of K&L Gates earns praise for her knowledge of the Indonesian market, with sources reporting that she is "detail-oriented, very commercial and hands-on ..." Interviewees also say: "She is hard-working, with an ultra-fast response, is easy to reach, and always provides thorough yet easy-to-understand legal advice."

PROFESSIONAL BACKGROUND

Prior to joining K&L Gates, Lian was a partner at several large international law firms based in Singapore focusing on cross-border energy, infrastructure, power, mining and metals, and oil and gas and LNG project development, structuring and financing, construction, and mergers and acquisitions.

ACHIEVEMENTS

Lian has been ranked in the 2021 edition of Chambers Global and Chambers Asia Pacific, Projects & Energy (International Firms) (Expertise Based Abroad) Indonesia section and in Project Development, Singapore IFLR1000. She has also been featured in previous editions of Chambers Global, Chambers Asia Pacific, Asia Pacific Legal 500, and IFLR 1000. She has led or been a contributing team member for over US\$50 billion worth of deals throughout her career, with more than deals receiving accolades in trade publications for their value, scale, and scope.

PROFESSIONAL / CIVIC ACTIVITIES

- Member, Institute of Chartered Shipbrokers
- Member, Association of International Petroleum Negotiators (AIPN)
- Member, Singapore Institute of Arbitrators
- Member, International Swaps and Derivatives Association (ISDA)'s Asia-Pacific Energy, Commodities and Developing Products Group; Energy, Commodities & Developing Products Group; and Sanctions Working Group

SPEAKING ENGAGEMENTS

Lian regularly conducts training and workshop sessions for clients and has presented at international conferences on various legal issues and spoken on women in leadership and diversity:

- “COVID-19: The New Normal, Social Distancing On Site, And Other Pandemic Problems,” K&L Gates Webinar, July 29, 2020
- “Examining barriers to female career advancement and building gender-equal organisations,” Women in Leadership - Advance & Thrive, Singapore, January 14, 2020, one of the panelists
- “2019 a Major Year of FIDs? The Evolving Supplies and LNG Business Models,” Gas Asia Summit, Singapore, October 31, 2019, one of the panelists
- “Choppy Waters Ahead - Renegotiating Your Marine Fuel Contracts Before IMO 2020?” 5th LNG & Clean Marine Fuel Forum 2019, Singapore, September 13, 2019

- "The more things change the more they stay the same: Rethinking LNG Contracts amidst rising commoditization," SKK MIGAS' 2019 Centres of Technical Excellence (COTEs) Programme, Gas Indonesia Summit and Exhibition 2019 (GASEX 2019), Jakarta, July 31, 2019
- "OBOR – Rise of China and its Significance to Legal Services," 5th Legal Forum Asia, Singapore, May 16, 2018
- "Incorporating Financing Packages in Your Procurement Strategies for Major Rail Projects," 5th International Rail Summit, Kuala Lumpur, November 15-17, 2017
- "Challenges and Opportunities for Small Scale LNG in Asia," moderator, IE Singapore's Gas Forum 2017, Singapore, October 20, 2017
- "Managing Risks in International Mining Projects - Trends in International Mining Projects & Steps to Mitigate Risks," China Mining Congress & Expo 2017, Tianjin, September 23-25, 2017
- "Managing Risks in International Oil & Gas Projects - Trends in International Oil & Gas Projects & Steps to Mitigate Risks," Deepwater & Modular Fabrication Technology 2017 presented by China Offshore Oil Engineering Co. Ltd (COOEC) & Fluor, Shenzhen, September 21 & 22, 2017
- "New Emissions Indicate Rise of LNG as Marine Fuel in Asia," Gas Indonesia Summit & Exhibition 2017, Jakarta, July 12-14, 2017
- "Singapore at the Centre: How the Little Red Dot could become Asia's first LNG trading hub," GASEX2016 Conference and Exhibition, Beijing, September 21-23, 2016
- "Managing Risks - Swiber Case Study," Deepwater & Modular Fabrication Technology 2016 presented by China Offshore Oil Engineering Co. Ltd (COOEC) & Fluor, Qingdao, August 20 & 21, 2016
- "Closing the Investment Gap: Financing Energy and Environmental Targets," 2016 Pacific Energy Summit, Singapore, June 22-24, 2016, one of the panelists
- "All Signs Point to Singapore: The Potential New Hub For Asia's Emerging LNG Trade?" LNG 18 conference, Perth, April 11-15, 2016
- "Recent Developments in North American Oil, Gas, and LNG Markets & Impacts on Asian Energy Markets," Gas Association of Singapore (GAS) and Institution of Chemical Engineer's Oil and Natural Gas Special Interest Group (IChemE SONG)'s joint event, Singapore, October 9, 2015
- "FPSO Contracting Exercise & Simulation: Solution Finding to Common Contractual Disputes Through Practical Examples" and panelist, "Panel Discussion: How Will Low Oil Price Affect FPSO Contracting And Execution?" FPSO World Congress 2015, Singapore, September 29 & 30, 2015
- "Risks and Opportunities in Unconventional Oil & Gas," Singapore Stock Exchange's Mining & Oil & Gas Investor Series, Singapore, July 29, 2015, one of the panelists
- "Recent Developments in North American Crude Oil, Natural Gas and LNG Markets and Impacts on Asian Energy Markets," Association of International Petroleum Negotiators (AIPN) Manila Chapter event, Manila, July 3, 2015

- “A Legal Perspective,” LNG Marine Fuel Forum 2015, Singapore, May 25-26, 2015
- “Global Shale Development – The Shale Gale: Winds Of Change,” Technical Lecture Series of The Joint Branch of the RINA and the IMarEST (Singapore), Institution of Mechanical Engineers (Singapore branch), Centre for Offshore Research & Engineering (CORE), National University of Singapore (NUS), Society of Naval Architects & Marine Engineers Singapore and Gas Association of Singapore, Singapore, September 26, 2014
- “Indonesian Mining – Political & Economic Background,” International Association of Dry Cargo Shipowners (INTERCARGO) meeting, Singapore, March 11, 2014
- “International Investment Treaties: How they work and how to structure deals to ensure investment protection” and “Commercial Factors in the Arbitration Clause: The most common sources of problems,” International Arbitration in Asia Pacific – Pitfalls and Solutions seminar, organized by Singapore Chapter of the Association of Corporate Counsel (ACC) and K&L Gates, Singapore, January 23, 2014
- “Challenges in Investing and Acquiring Gold Mining Assets in Indonesia,” and “Structuring, Drafting and Managing Risks in Mining Contracts” (workshop), Asia Gold Summit, Jakarta, June 25-28, 2012
- “Overview of Project Finance, Project Finance Participants and Structures and Project Risks” (workshop), In-House Congress Jakarta 2012, June 27, 2012

EDUCATION

- LL.B., University of Wales, Cardiff, 1993 (*Hons*)

ADMISSIONS

- Advocate and Solicitor, Malaysia
- Advocate and Solicitor, Singapore
- Bar of New York
- Solicitor of the Senior Courts of England and Wales

LANGUAGES

- Bahasa (Indonesian)
- Chinese (Mandarin)
- English
- Malay
- Chinese (Cantonese)

- Hokkien

THOUGHT LEADERSHIP POWERED BY HUB

- 10 December 2020, Takeaways for Liquid Hydrogen From the Global Liquefied Natural Gas Trade (*BlogPost*)
- 2 December 2020, Takeaways for Liquid Hydrogen From the Global Liquefied Natural Gas Trade (*Articles*)
- 5 November 2020, Singapore's Potential Role in a Regional and Global Hydrogen Economy (*Podcast*)
- 29 July 2020, COVID-19: The New Normal, Social Distancing on Site, and Other Pandemic Problems (*Webinar*)
- 14 February 2020, COVID-19: Coronavirus Force Majeure Declarations by LNG Buyers: a Negotiating Tool or a Legitimate Case of Force Majeure for LNG SPAs Governed by English law? (*Alerts/Updates*)
- 6 September 2017, Indonesia – The Fight Against Corruption Targets Companies (*Alerts/Updates*)
- July 2016, Global Government Solutions® 2016 Mid-Year Outlook (*Alerts/Updates*)
- 14 March 2016, Indonesia's Next Steps in Islamic Finance (*Alerts/Updates*)

OTHER PUBLICATIONS

- Procuring Infrastructure Public-Private Partnerships Report 2018, one of the contributors, *International Bank for Reconstruction and Development / The World Bank*
- “New emissions regulations indicate rise of LNG as marine fuel in Asia,” *Gastech News*, Articles, 11 September 2016
- “Black Clouds and Silver Linings - Opportunities and Challenges Faced by Investors in the Indonesian Coal Industry,” *World Coal*, May 2012.

NEWS & EVENTS

- 12 May 2021, World Hydrogen Asia, hosted by World Hydrogen Leaders (*Event*)
- 24 February 2021, K&L Gates Recognized in 2021 Chambers Global Guide (*Rankings & Recognitions*)
- 16 December 2020, K&L Gates Recognized in Chambers 2021 Asia Pacific and FinTech Guides (*Rankings & Recognitions*)
- August 2020, K&L Gates Lawyers Provide Insights on Impact of COVID-19 Across Various Industries (*Media Mention*)
- 10 July 2020, K&L Gates Energy, Infrastructure and Resources Practice Ranked by The Legal 500 United States 2020 Guide in Eight Categories with 28 Lawyers Recommended (*Rankings & Recognitions*)

- 22 June 2017, K&L Gates Advises Chinese SOE COSCO Shipping and Lianyungang Port on Kazakhstan Investment, Part of Belt and Road Initiative (*Press Release*)
- 24 January 2017, K&L Gates Advises Indonesia Mining SOE on US\$254 Million Turnkey EPC Contract (*Press Release*)
- 26 May 2016, K&L Gates, Lawyers Earn Honors in Chambers Global, Regional Guides (*Press Release*)
- 6 May 2015, K&L Gates, Lawyers Recognized as Leaders in Chambers Global Guides (*Press Release*)

AREAS OF FOCUS

- Construction and Infrastructure
- Energy Finance
- Government and Public Procurement
- International Trade: CFIUS, Sanctions, and Export Controls
- Liquefied Natural Gas
- Major Infrastructure: Projects and Public-Private Partnerships
- Maritime
- Mergers and Acquisitions
- Mining and Metals
- Offshore Construction
- Oil and Gas
- Power
- Rail and Roads
- Restructuring and Insolvency

INDUSTRIES

- Energy
- Energy Disputes
- Power Generation and Transmission
- Utilities

REPRESENTATIVE EXPERIENCE

Renewables

- Advising an international oil company on its activities that are intended to form the basis for carbon capture, carbon credit extraction and carbon trading framework in Indonesia.
- Advising an American MNC in connection with its proposed corporate power purchase agreement from a Vietnamese solar power plant project.
- Advising a multinational technology corporation in connection with its proposed corporate power purchase agreement from a solar power plant to be built in Singapore by Sembcorp Solar Singapore.
- Advising a multinational company in relation to its proposed DPPA arrangement in Vietnam.
- Advising SPHP (Cambodia) Co., Ltd. (a joint venture company owned by ISDN Holdings (SGX:I07), eREX Co. Ltd. (TYO:9517) and Cambodian company, Asia Energy Power Co. Ltd) on the construction contract for a 80MW hydropower plant and a large-scale water storage capacity in Pursat Province, Cambodia.
- Advising a technology solutions company on its project to build, operate and supply energy storage facilities and services in the Philippines. The facilities will store power generated by a solar power plant on site, and will be built using Chinese made equipment.
- Acting for subsidiary of ISDN Holdings Limited (SGX:I07) on its engineering, procurement and construction contracts for mini hydropower plants in Indonesia with Chinese contractors, and financing from Sinosure.
- Advised Cosmos Chemicals Bhd on the proposed US\$1.6 billion development, construction and operation, and limited recourse financing of a polysilicon manufacturing plant in Samalaju Industrial Park, Sarawak, Malaysia.
- Advising a US company on its distribution agreement for water treatment products.

Liquefied Natural Gas (LNG)

- Advising Taiwan Power on its long term LNG purchases for its 2x1,300 MW CGT LNG/gas to power plant project in Taichung. The LNG will be delivered to Taiwan Power's LNG receiving terminal in Taichung.
- Advising Taiwan Power on its long term LNG purchases for its LNG/gas to power plant project in Hsieh-Ho. The LNG will be delivered to an FSRU (with a 170,000 cubic meters capacity) pending development of the onshore LNG receiving terminal.
- Advising on purchase of LNG and reselling LNG in ISO containers to international and domestic buyers and equity investments by potential investors in the project.
- Advising a national oil company in relation to declaration of force majeure on LNG vessel chartered by its buyer of LNG that it purchased from and to be supplied by Cheniere Energy's Corpus Christi US LNG export terminal.
- Advising ExxonMobil on its long term sale of LNG produced from Rovuma, Mozambique Area 4.

- Advising ExxonMobil on its long term LNG sale to Zhejiang Provincial Energy Group.
- Advising an international oil company on US and EU anti-trust issues pursuant to its long term sale of LNG.
- Advising a national oil company on its long term LNG sale and purchase agreement with Mozambique LNG1 Company for supplies of LNG from Mozambique Area 1.
- Advising Pertamina in relation to proposed sale to Trafigura of a portion of its volumes from Cheniere Energy's Corpus Christi US LNG export terminal, as part of Pertamina's LNG portfolio adjustments.
- Advising CPC Corporation (Taiwan) on its proposed 20-year long term 0.8 million tons per annum LNG purchase from seller, GDF Suez, of LNG tolled by Sempra in connection with the Cameron Project in the USA.
- Advising a national oil company on its proposed long term LNG purchase in connection with the Cameron Project in the USA.
- Advising subsidiary of one of China's biggest gas suppliers on consultancy agreement with its commercial advisor in connection with an LNG receiving terminal in China.
- Advising subsidiary of one of China's biggest gas suppliers on various consultancy agreements with its advisors in connection with an LNG receiving terminal in China.
- Advising a national oil company on its FOB LNG SPA and related agreement with Corpus Christi Liquefaction, LLC, for supply of LNG from Corpus Christi Bay, USA.
- Advising a national oil company on its proposed investment into the USD 1 billion LNG receiving terminal project in Batangas, Philippines developed by First Gen Corporation and Tokyo Gas.
- Advising a national oil company on its FOB LNG SPA with Diamond Gas for supply of LNG from Cameron LNG terminal, USA.
- Advising CNOOC on the charter of a Floating Storage Unit (FSU) vessel, Haiyang Shiyou 301, as floating storage of LNG and part of the facilities to supply gas into a power plant in Bali, Indonesia.
- Advising Shizuoka Gas in relation to its LNG Gas-Up, Cool-Down and Top-Up Services Agreement for its Shimizu LNG receiving terminal.
- Advising Ministry of Mines & Energy of an Asian country on its first-ever LNG import licenses. Our work involved drafting of license to import LNG (covering LNG import, LNG terminal, LNG storage and LNG regasification), license to distribute gas (covering natural gas transportation and distribution) and license to purchase gas (covering purchase of natural gas and supply of natural gas to city gas network, power plants and other buyers of natural gas).
- Advising a leading full service investment bank on its proposed establishment of a LNG shipping business with a Japanese trading house.
- Advising a leading full service investment bank on its proposed expansion into the LNG trading business, including setting up of LNG trading hubs in Singapore, London and other cities.

- Advising subsidiary of one of China's biggest gas suppliers on its sale and purchase of gas measuring equipment and integrated test facility for gas meters.
- Advising on proforma long term LNG Master Sale and Purchase Agreement for an Asian state-owned utility company.
- Advising subsidiary of one of China's biggest gas suppliers on its various credit and banking facilities, foreign exchange transactions and intra company loans in connection with its LNG trading activities.
- Advising subsidiary of one of China's biggest gas suppliers on its standard form LNG Master Sale and Purchase Agreement.
- Advising subsidiary of one of China's biggest gas suppliers on various non-disclosure agreements and LNG Master Sale and Purchase Agreements with international oil companies, national oil companies, traders and end users in connection with its LNG trading activities, including in connection with COVID-19 force majeure issues.
- Advising subsidiary of one of China's biggest gas suppliers on its Framework Agreement for LNG Cargo Inspection Services with SGS Société Générale de Surveillance S.A. in connection with its LNG trading activities.
- Advising subsidiary of one of China's biggest gas suppliers on its MOU and Framework Agreement with international oil companies and trader in connection with its development of its LNG trading activities.
- Advising subsidiary of one of China's biggest gas suppliers on its tenancy agreement in connection with its LNG trading activities.
- Advising North Asian LNG player on its ETRM (energy, trading and risk management) software and services contract to facilitate its LNG trading activities.
- Advising a U.S. oil trader on financing of international sale and purchase of LNG.
- Advising a Chinese provincial energy company on its ISDA Master Agreement with Macquarie in connection with the roll out of its hedging program.

Oil & Gas

- Advising a national oil company on its proposed acquisition of participating interests valued in excess of USD 1 billion in two Nigerian hydrocarbon fields offered for sale by Total.
- Advising a national oil company on its proposed USD 2 billion acquisition of participating interest in the Azeri–Chirag–Gunashli oil fields in Azerbaijan and other assets, including interest in the 1,768 km Baku–Tbilisi–Cheyhan (BTC) crude oil pipeline connecting Baku, the capital of Azerbaijan and Ceyhan, a port on the south-eastern Mediterranean coast of Turkey, via Tbilisi, the capital of Georgia.
- Advising a national oil company on its oil and gas Exploration and Development Contract in Iraq.
- Advising the joint venture company established by PT Saratoga Investama Sedaya Tbk (IDX:SRTG), and other investors on their investment into Indonesian oil & gas assets.

- Advising a public listed company on its proposed termination of joint venture in an oil & gas company.
- Advising CNOOC in connection with its divestment from Malacca Strait Production Sharing Contract.
- Advising on proposed acquisition of one of the world's largest petrochemical refinery, Jurong Aromatics Corporation (JAC), in Singapore, during the receivership of JAC.
- Advising on proposed acquisition of pipe laying vessel, Lewek Constellation, from a subsidiary of EMAS Chiyoda Subsea, during its U.S. Chapter 11 bankruptcy proceedings.
- Advised a national oil company on its proposed purchase of Shell's 17% participating interest in Mukhaiznah production sharing contract in Oman.
- Acting for M3nergy Berhad (KLSE:M3ENERGY) on its acquisition of 25% participating interest in production sharing contracts and its joint operating agreement with Petronas Carigali and SapuraKencana in connection with Blocks SB331 and SB332 onshore Sabah.
- Advising a national oil company on its proposed USD 250 million acquisition of two oil blocks in Kazakhstan.
- Advising Pertamina on its proposed USD 725 million acquisition of a 32% interest in hydrocarbon fields in Venezuela from Harvest Natural Resources Inc. (NYSE:HNR)
- Advising on Myanmar's form of production sharing contracts for development of onshore and offshore oil and gas fields.
- Advising Pertamina on its acquisition of Talisman Energy's participating interest in Offshore Southeast Sumatra Production Sharing Contract in Indonesia.
- Advising on the proposed acquisition of the entire share capital of a company existing under the laws of Bermuda, which is the contractor under a Production Sharing Contract for an onshore block in Indonesia.
- Advising SK Gas in connection with its joint venture with Mitsui & Co, Bangladeshi East Coast Group and Bangladesh Petroleum Corporation to develop LPG import and bottling terminal in Maheshkhali, Bangladesh.
- Advising Pertamina on the development of proposed USD 8 billion integrated refinery and petrochemical plant (with processing capacity of up to 350,000 barrels per day of crude oil and of around 2.5 million of naphtha respectively) in Balongan, Indonesia.
- Advising on the proposed development of an oil refinery in Sapugaskanda, Sri Lanka, and the associated downstream infrastructure.
- Advising Pertamina on its USD 5 billion Refinery Development Master Plan (RDMP) for Balikpapan refinery in Indonesia, which involves upgrading and modernization of the 260,000-b/d refinery.
- Advising a consortium led by Russia's RT Global Resources, the subsidiary of Russian state corporation, Rostec, in relation to a request for proposal (RFP) for the financing, development and operation of a USD 4 billion oil refinery in Uganda.
- Advising on proposed acquisition of shares in a public listed company focused on oil and gas exploration and production in Indonesia.

- Advising subsidiary of Yinson Holdings Berhad (KLSE:YINSON) on its deployment of FPSO Abigail-Joseph to the Anyala & Madu fields in Block OML 83 & 85, offshore Nigeria.
- Advising on provision of jack-up drilling rig "Tasha" for Petronas' drilling programme for an initial contract term of 2 years.
- Advising shipyard, Keppel Offshore & Marine, on its joint venture with Rosneft and MHWirth and also U.S. and EU sanctions considerations against Russia.
- Advising a shipyard on its EPC Contracts for the fabrication of drill ships for deployment into Brazilian deepwater, including issue related to potential insolvency of buyer.
- Advising China Offshore Oil Engineering Co. Ltd (COOEC) (SHA:600583) in connection with its EPC contract for the fabrication of FPSOs P-67 & P-70 for deployment to Brazilian deepwater.
- Advising subsidiary of one of China's biggest gas suppliers on various consultancy agreements with its advisors in connection with its proposed downstream oil & gas joint venture.
- Advising an Asian shipyard on sanctions rules imposed by US and EU against Russia in connection with the shipyard's supply of a docking station to affiliate of Russian entities that are blocked by these sanctions and preparing a sanctions compliance manual for employees of the shipyard.
- Advising an Asian shipyard on sanctions rules imposed by US and EU against Russia in connection with the shipyard's supply of a dock and floating crane to affiliate of Russian entities that are blocked by these sanctions and on the supply and construction contract between the parties.
- Advising subsidiary of M3nergy Berhad (KLSE:M3ENERGY) in connection with supply and construction of topsides/modules of its floating production storage and offloading (FPSO) vessel, Ratu Nusantara, to be deployed to Bukit Tua field development project in Indonesia.
- Advising Overseas Petroleum and Investment Africa Corporation on procurement laws of Taiwan and maintenance, repair, operation of oil production agreements for its project in Chad.
- Advising on proposed leveraged buyout of company with indirect ownership of vessels providing offshore oil and gas exploration and production services in Nigeria.
- Advising a national oil company in connection with claims (including competing claims from bank creditors of Hin Leong Trading) and counterclaims against Hin Leong Trading, an oil trader undergoing judicial management in Singapore with debts in excess of USD 3 billion.
- Advising a national oil company on the effects of US trade sanctions on a trading of Nile Blend crude oil to be supplied from Sudan.
- Advising a national oil company on ISDA Master Agreement with over a dozen counterparties in connection with the roll out of its hedging program.
- Advising subsidiary of New Standard Energy Limited (ASX:NSE) on its hedging program covering 80% of oil production from its Eagle Ford shale project in the US, to protect against any potential future fluctuations in the oil price and ensure the company can confidently service its loan commitments from Credit Suisse.

- Advising a national oil company in relation an arbitration against its upstream oil and gas joint venture partner.
- Advising on proposed acquisition of 25% of shares in a Thai petroleum products sales and marketing company.
- Advising a national oil company on proposed joint venture in the sales and marketing of petroleum products in the Philippines.
- Advising on internal corporate restructuring of Pertamina involving its subsidiary in Singapore.
- Advising on proposed entry of clients into the Singapore bunkering industry, including bunkering licence regime in Singapore, and acquisition of bunkering vessels or equity in bunkering licence holders.

Power

- Advising ANTAM (ASX:ATM; IDX:ANTM) on its USD 145 million engineering, procurement and construction contract with Sumitomo Corporation for the construction of a 2x30MW coal-fired power plant in connection with the modernization and optimization of a ferronickel smelter in Pomalaa, Sulawesi, Indonesia.
- Advising on proposed corporate purchase of renewal energy in Singapore, including a proposed virtual solar power purchase agreement with a solar energy provider.
- Advising an American MNC in connection with its proposed joint purchase with an US tech giant of environmental attributes from a Vietnamese solar power plant project.
- Advised PT Merak Energi on its development of a 2x60MW coal fired captive power and steam plant in Merak, Indonesia.
- Advising a major coal supplier on its dispute under its contract for supply of coal to a coal-fired power plant in Southeast Asia.
- Advising Nippon Gas Co., Ltd (TYO: 8174) on its investments in Entrust Energy, a retail energy company delivering electricity and natural gas to homes and businesses in deregulated markets throughout the United States and into Australia.

Mining & Metals

- Advising Chalco (SSE: 601600) on its prepayment arrangement for purchase of coking coal from Erdenes Tavan Tolgoi mines in Mongolia.
- Advising PT ANTAM NiTERRA HALTIM on its development, construction, ownership and operation of a ferronickel blast furnace smelting project to be built at East Halmahera, Maluku, Indonesia, with the capacity of producing 80,000 metric tons of ferronickel per year.
- Advising on PT Indonesia Chemical Alumina on its chemical grade alumina production facilities in Tayan, Kalimantan, Indonesia, including restructuring of the financing for the project and acquisition of intellectual property.

- Advising on ANTAM (ASX:ATM; IDX:ANTM) on its investment in PT Nusantara Halmahera Minerals, a joint venture between ANTAM and Newcrest Mining (ASX:NCM) and operates the Gosowong gold mines in Indonesia.
- Advising on ANTAM (ASX:ATM; IDX:ANTM) on its acquisition of 20% of shares held by Showa Denko K.K. (TYO: 4004) in PT Indonesia Chemical Alumina, which developed, owns and operates chemical grade alumina production facilities in Tayan, Kalimantan, Indonesia, and restructuring of the financing for the project and acquisition of intellectual property.
- Advising ANTAM (ASX:ATM; IDX:ANTM) on the proposed USD 1.8 billion development, construction and operation of a 1.2 Mtpa alumina smelter in Mempawah, West Kalimantan, Indonesia.
- Advising ANTAM (ASX:ATM; IDX:ANTM) on its USD 250 million engineering, procurement and construction contract for the construction by an unincorporated consortium of Wijaya Karya (WIKA) (IDX: WIKA) and Kawasaki Heavy Industries, Ltd. (TYO:7012), of a 13,500 metric tons per annum of nickel in high carbon ferronickel shots ferronickel smelter in East Halmahera, Maluku, Indonesia.
- Advising on (i) the establishment of the investment into and (ii) the gold streaming agreement with Orinoco Gold (ASX:OGX) in relation to a gold concession in Brazil.
- Advising a Singapore company as borrower and developer with respect to financing (to be secured with redeemable convertible bonds) and development of a ferronickel smelter in Indonesia capable of producing up to 50,000 tonnes of nickel hydroxide per year.
- Advising on proposed USD 300 million sale of a nickel concession in Indonesia to Chinese buyers.
- Advising a subsidiary of PT Merdeka Copper Gold Tbk (IDX: MDKA) on construction contracts for its Tujuh Bukit gold and copper mine in Java, Indonesia, which is partially funded from its USD 130 million project financing by a syndicate of banks comprised of HSBC (Singapore, Hong Kong, Jakarta), BNP Paribas (Singapore & Paris), and Société Générale (Hong Kong & Paris).
- Advising on proposed sale of 40% and 60% interest respectively in two nickel concessions in Indonesia to Jinchuan Group and subsequent joint develop a nickel smelter with a major Chinese nickel producer.
- Advising on agency agreement in relation to sale of ferronickel to European buyers.
- Advising on proposed divestment of a majority stake in a gold mining concession in Zimbabwe.
- Advising PT Feni Haltim, a subsidiary of ANTAM, (ASX:ATM; IDX:ANTM), on its proposed USD 1.6 billion development, construction and operation, and limited recourse financing of a ferronickel smelter and ancillary facilities, including coal-fired and diesel-fired power plants, in East Halmahera, Maluku, Indonesia.
- Advising two state-owned coal mining companies on their proposed joint venture to invest in development of coal-to-chemical-plant in Southeast Asia and in coking coal mines in Eastern Europe.
- Advising on financing of an Australian listed company's development of its coal mining project in Kalimantan, Indonesia.

- Advising a major Indonesian coal producer on its ISDA agreement for non-U.S. transactions and Annex II to it, including advising on the Dodd-Frank Act and the relevant Commodity Futures Trading Commission swaps regulations relevant to non-U.S. swap transactions.

Infrastructure

- Advising supplier of equipment for installation on vessels under construction at Hanjin Heavy Industries and Construction Philippines (HHIC Phil)'s shipyard in Philippines in connection with HHIC Phil's bankruptcy filings, which was the biggest bankruptcy in the Philippines with unpaid loan obligations amounting to USD 412 million.
- Advising Chinese state-owned shipping firm, COSCO Shipping Corporation Limited (COSCO) and Lianyungang Port Holdings Group Co., Ltd (Lianyungang), on acquisition of 49% in SEZ Khorgos-Eastern Gateway project, a dry port project in the Khorgos-East Gate Special Economic Zone logistics area, at the border of China and Kazakhstan, with the national railway company of Kazakhstan, Temir Zholy. The project is part of China's Belt Road Initiative.
- Advising Evoqua Water Technologies (NYSE:AQUA) on its USD 110 million divestment of Memcor® membrane product line to DuPont (NYSE: DD).
- Advised MRT Corporation Berhad on the construction contract and financing for the ~USD 7 billion 40km Line 3/Circle Line of Kuala Lumpur's metro system.
- Advising Shanghai Keolis Public Transport Operation Management (Shenkai) Co., Ltd, a subsidiary of Keolis, in relation to the preparation of an operation and maintenance contract for Shanghai Pudong international airport light rail / rapid transit system.
- Advising on co-investment opportunity in a water fund which invests into small-to medium-sized water companies in Asia.
- Advising an American multinational engineering firm on FCPA and UK Bribery Act compliance.
- Advising a tech giant providing on-demand cloud computing platforms and application programming interfaces (APIs) in relation to the localization of its standard construction contracts for data centers in Singapore and Indonesia.
- Advising on purchase of land parcels in industrial park in Indonesia to build factory and on utilities supply contracts.
- Advising Seaco SRL, a company that sells and leases marine containers, on its Indonesian commercial contract.

Fintech, E-Commerce & Technology

- Advising an international financial institution on its ISDA Master Agreement put in place in connection with securitization of credit card debts.
- Advising an international fintech solutions provider on sale of interest in a company providing card-linked mobile wallet solutions.

- Advising a fintech company on its Software Licensing Agreement.
- Advising proposed joint venture and research and development of agriculture robotic harvesting and genetic modifications using CRISPR technology.
- Advising on investment and corporate restructuring of a company providing card-linked mobile wallet solutions.
- Advising a Chinese listed courier company on its proposed joint venture in Southeast Asia.
- Advising Silver Spring Networks, Inc. (NYSE:SSNI), a provider of smart grid products, on its Master Network-as-a-Service (NaaS) Reseller Agreement.
- Advising a global wireless distribution and services corporation on the divestment of its stake in several joint venture companies in Malaysia.
- Advising owner of an American technology company in relation to the company's Singapore and Indian subsidiaries.