



Alan H. Peterson

Of Counsel

Raleigh
+1.919.743.7301

alan.peterson@klgates.com

OVERVIEW

Alan Peterson is an Of Counsel in the Raleigh office and focuses his practice on the acquisition, sale, development, financing and leasing of commercial real estate. He has extensive experience with all phases of office, industrial, retail, multi-family and mixed-use development including zoning and entitlement matters.

His clients include corporations, real estate funds, insurance companies, real estate investment trusts and private developers. Alan served as the managing partner of the Raleigh office of Kennedy Covington from 1995 until 2005 prior to its merger with K&L Gates.

ACHIEVEMENTS

- Recognized in *Best Lawyers in America* for Real Estate Law, 2007-2022
- North Carolina Super Lawyers, Real Estate Law, 2007-2009
- "Legal Elite," *Business North Carolina Magazine*, Real Estate

PROFESSIONAL / CIVIC ACTIVITIES

- North Carolina Bar Association (Real Property Section and Zoning, Planning and Land Use Section)
- Urban Land Institute (Triangle Chapter Advisory Board 2010-present and Founding Member Executive Committee)
- Greater Raleigh Chamber of Commerce (former Board of Advisors)
- Penland School of Craft (Board of Trustees, 2017-present)
- City Art Museum (formerly City Gallery of Contemporary Art - Past Board Chair and Board of Directors)

EDUCATION

- J.D., University of North Carolina at Chapel Hill School of Law, 1977

- Graduate Studies, Johns Hopkins School of Advanced International Studies, 1972
- B.A., Macalester College, 1971

ADMISSIONS

- Bar of North Carolina

NEWS & EVENTS

- 19 August 2021, Nearly 300 K&L Gates Lawyers Named Among 2022 Best Lawyers in America, Ones to Watch (*Rankings & Recognitions*)

AREAS OF FOCUS

- Real Estate
- Environment, Land, and Natural Resources
- Health Care and FDA
- Land Use, Planning, and Zoning

REPRESENTATIVE EXPERIENCE

- Represented a national developer in all aspects of the acquisition, redevelopment and disposition of a multi-block, historic area in downtown Raleigh, including representation before local and state agencies to secure entitlements and permitting approvals for the mixed-use project.
- Represented a national investment fund in the acquisition of a 560 acre residential project located in South Carolina and North Carolina.
- Represented a global pharmaceutical company with the acquisition of pharmaceutical facilities in Cleveland.
- Represented a national investment fund in connection with real estate development projects in several states including the acquisition and entitlement of a 1,300 acre mixed-use project at the North Carolina coast and a 1,000 acre residential project near Asheville.
- Represented a global biotechnology company with acquisitions, dispositions and leasing of land and facilities in multiple states.
- Represented a private developer in the acquisition of approximately 22,000 acres in eastern North Carolina, including contract negotiations, due diligence, and assistance with the investment structure for the client.
- Served as counsel to state port authority on real estate, development, public/private matters, and the preparation and negotiation of the master feasibility agreement and the concession/development agreement for a new terminal facility.