

Richard Hsu

Counsel

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OVERVIEW

Richard Hsu is counsel in the firm. With extensive experience across diverse industries—cloud service, banking, electronics, energy, entertainment, fast-moving consumer goods, luxury, private equity, sports and venture capital—he offers comprehensive legal guidance tailored to clients' needs.

Richard has advised numerous Fortune 500 companies on a wide array of matters, including investments, mergers and acquisitions transactions, and regulatory compliance. His knowledge encompasses critical areas such as antitrust, anti-money laundering, government procurement, personal data protection, cybersecurity, and antidumping.

In addition to advisory services, Richard is skilled in representing clients in complex commercial litigation, ensuring robust legal representation for navigating high-stakes disputes. His multidisciplinary approach and in-depth knowledge position him as a trusted advisor to both local and international clients.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Richard worked at a leading full-service Taiwanese law firm and within the wealth management department of a global bank.

In 2011, he also worked at a Japanese law firm in Osaka as a visiting lawyer.

PROFESSIONAL / CIVIC ACTIVITIES

- Taipei Bar Association member

SPEAKING ENGAGEMENTS

- "Comparison of Third-Party Payment Regulations in China and Taiwan", Xiamen Forum of Cross-Strait Lawyers, September 2013
- "Introduction of IPR Protections in Taiwan", Seminar of Chinese Commerce and Intellectual Property of Kansai Bureau, Ministry of Economy, Trade and Industry, Japan, April 2011

EDUCATION

- LL.M., National Chengchi University, 2010
- LL.M., Northwestern University Pritzker School of Law, 2008
- LL.B., National Chengchi University, 2002

ADMISSIONS

- Bar of Taiwan

LANGUAGES

- Chinese (Mandarin)
- English
- Taiwanese

OTHER PUBLICATIONS

- “Taiwan Distressed M&A and Corporate Restructuring Guide 2021” *In-House Community*, Co-Authored, November 2021
- "The Advantages of Japanese Companies' IPO in Taiwan", *The Lawyers, Co-authored,* November 2014
- "Introduction of the Third-Party Investigation Committee in Japan", *Commercial Times*, April 2011
- "Feasibility Discussion of the Cancellation of Pacific Liu Tong Investment Co.'s Registration", *Commercial Times*, February 2010

NEWS & EVENTS

- 10 September 2026, K&L Gates Advises Cyient on the US$218 Million Acquisition of TAO Digital
- 3 October 2023, K&L Gates Advises Live-Streaming Platform 17LIVE on Landmark De-SPAC Business Combination in Singapore
- 11 May 2022, K&L Gates Advises Silicon Motion Technology Corporation on US$3.8 Billion Cross-Border Take-Private Acquisition by MaxLinear, Inc.
- 22 February 2021, K&L Gates Advises CML Microsystems PLC on sale of Hyperstone
- 6 March 2017, K&L Gates Advises Pervasive Displays Inc. Shareholder on Sale to SES-imagotag

AREAS OF FOCUS

- Antitrust and Competition
- Commercial Disputes
- Commercial Ownership, Leasing, and Management
- Mergers and Acquisitions

REPRESENTATIVE EXPERIENCE

- Advised FIH Mobile Limited, a Foxconn Group company listing in HKEX, in its merger control filing to Taiwan Fair Trade Commission for a smart cockpit joint venture project with Stellantis N.V.
- Represented Kneron, a Sequoia/Alibaba/Qualcomm funded AI startup, in its acquisition of Vatics.
- Advised Evergreen Aviation Technologies Corp. in its merger control filing to Taiwan Fair Trade Commission for a joint venture project with GE.
- Represented Taiwan Broadband Communications Co., Ltd. in its syndicated loan of US$1 billion with Taipei Fubon Commercial Bank Co., Ltd. and other 3 banks.
- Represented Mirae Asset Global Investments Co., Ltd. in its sales of total shareholding in Taiwan subsidiary to Amundi Asset Management.
- Advised EMQ Inc., a Hong Kong fintech startup, in its application with Financial Supervisory Commission of Taiwan for entering into Taiwan Regulatory Sandbox, which has been accepted as the first non-Taiwan entity in such program.
- Represented Pervasive Displays Inc. in its acquisition by SES-imagotag, a company listed in Euronext Paris.