



Thomas M. Reiter

Partner

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OVERVIEW

Mr. Reiter concentrates his practice in the representation of businesses in complex insurance coverage matters. He is and has been responsible for major D&O, environmental, asbestos, product liability, residual value, fidelity, and professional liability insurance coverage actions in trial and appellate courts throughout the country. His practice includes counseling policyholders concerning placing a wide array of insurance contracts, including D&O, cyber general liability, and property policies as well as blended insurance programs. On behalf of clients, Mr. Reiter devotes substantial time to negotiating with insurers with respect to D&O, asbestos, technology, business tort, professional liability, fiduciary, general commercial, property loss and other complex insurance coverage claims. Mr. Reiter has published and lectured extensively on insurance coverage and is the co-author, along with partners Peter J. Kalis and James R. Segerdahl, of a leading insurance treatise, "Policyholder's Guide to the Law of Insurance Coverage," *Aspen Law & Business* (1997) (revised annually). Mr. Reiter is recognized as a leading insurance and commercial litigation lawyer by "The Best Lawyers in America."

PROFESSIONAL / CIVIC ACTIVITIES

- American Bar Association
- Pennsylvania Bar Association
- Former Adjunct Professor, Duquesne University School of Law and West Virginia University School of Law

SPEAKING ENGAGEMENTS

- *Corporate Transactions and Avoiding Insurance Pitfalls: Key Questions to Ask Your Advisors*, presented at C-Suite Symposium Series on the Current M&A Landscape, Pittsburgh, Pennsylvania, sponsored by the Pittsburgh Duquesne Club. May 3, 2015
- *D&O Insurance Issues*, presented at AON's Annual D&O Symposium on Directors & Officers Liability, Pittsburgh, Pennsylvania, sponsored by AON Financial Services Group. May 12, 2011.

- *Directors & Officers Insurance: What every director needs to know (and ask for)*, presented at the Charlotte - NACD Reception & Presentation, Quail Hollow Country Club, The Pavillion, Charlotte, NC, sponsored by Grant Thornton, K&L Gates, Pearl Meyer & Partners, Sockwell Partners, February 17, 2010
- *Insurance Coverage and the Financial Crisis*, presented at the Webinar in Pittsburgh, Pennsylvania, sponsored by K&L Gates, February 26, 2009
- *Selected D&O Insurance Issues*, presented at AON's Annual D&O Symposium on the Directors & Officers Liability Marketplace, Pittsburgh, Pennsylvania, sponsored by AON Risk Services. May 7, 2009.
- *Stock Options Backdating and Other Hot D & O Topics*, presented at the Ohio PLUS Conference in Cincinnati, Ohio, sponsored by the Professional Liability Underwriting Society, September 12, 2007
- *Selected D&O Insurance Issues*, presented at AON's Annual D&O Symposium on the Directors & Officers Liability Marketplace, Pittsburgh, Pennsylvania, sponsored by AON Risk Services. May 15, 2007.
- *D&O Insurance and Backdating*, presented at the Pittsburgh Chapter of RIMS conference, Pittsburgh, Pennsylvania. March 13, 2007.
- *Top Ten Things a Corporate Secretary Should Know About D&O*, presented at the Society of Corporate Secretaries & Governance Professionals, Inc. 2006 Joint Regional Meeting, Nemaocolin Woodlands Resort, Farmington, Pennsylvania, sponsored by Ohio, OKI Tri-State and Pittsburgh Chapters. September 8, 2006.
- *Side A Insurance Alternatives*, presented at the D&O Seminar at the Millenium Hotel in New York, New York, sponsored by Towers Perrin Tillinghast. October 20 and 21, 2005.
- *Sarbanes/Oxley and Insurance*, presented at the Pittsburgh Chapter of RIMS October 2005 Chapter Meeting in Pittsburgh, PA, sponsored by the Risk and Insurance Management Society, Inc. October 11, 2005.
- *Obligations of Insurers in Bankruptcy*, presented at the Tenth Annual Bankruptcy Institute Seminar at the David L. Lawrence Convention Center in Pittsburgh, Pennsylvania, sponsored by the Pittsburgh Business Institute. September 21, 2005.
- *Insurance and Business Continuity Planning*, presented at the Business Continuity and Risk Management: A Critical New Role for Senior Management Seminar in Pittsburgh, Pennsylvania, sponsored by Paradigm Solutions Corp. July 19, 2005.
- *The Expanding Frontiers of Director Liability*, presented at the Association of General Counsel, Spring 2005 conference in Pebble Beach, California, sponsored by AGC. April 28 and 29, 2005.
- *Not-For-Profit Hospitals: Selected Considerations Regarding Indemnification and D&O Insurance*, presented at the Marsh Healthcare Directors and Officers Roundtable Seminar in Cranberry, Pennsylvania, sponsored by Marsh Healthcare. April 26, 2005.
- *D&O Coverage Issues - Trends with Application in the UK*, presented at the Maximising Returns from Your Insurance Assets: Protecting Your Company's Bottom Line Seminar in London and Manchester, England, sponsored by C&I Seminars. March 15 and 16, 2005.

- *Policy Renewal Issues*, presented at the Insurance Coverage for Financial Institutions Exposures Seminar in New York, New York, sponsored by Mealey's Publications. March 1, 2005.

EDUCATION

- J.D., Columbia Law School, 1986 (*Harlan Fiske Stone Scholar*)
- B.A., Kenyon College, 1982 (*magna cum laude*)

ADMISSIONS

- Bar of Pennsylvania
- United States Court of Appeals for the Eighth Circuit
- United States Court of Appeals for the First Circuit
- United States Court of Appeals for the Ninth Circuit
- United States Court of Appeals for the Second Circuit
- United States Court of Appeals for the Sixth Circuit
- United States Court of Appeals for the Third Circuit

THOUGHT LEADERSHIP POWERED BY HUB

- 19 May 2020, COVID-19: Navigating the Path to Recovery - A Checklist of Key Insurance Considerations (*Alerts/Updates*)

OTHER PUBLICATIONS

- "Expanding Risk: Directors' and Officers' Coverage is Shrinking Just When People Need It Most," *Legal Times*, by Thomas M. Reiter, Roberta D. Anderson. February 17, 2003.
- "New Certification Requirements for CEOs and CFOs May Have D&O Insurance and Corporate Indemnification Ramifications," *Journal of Insurance Coverage*, by Thomas M. Reiter, Alan W. Tamarelli, Jr. Autumn 2002.
- "Residual Value Insurance in the Vehicle Leasing Business: Will Providers of Vehicle Lease Financing Successfully Maximize Coverage under Existing Policies?," *K&L Monographs*, by Thomas M. Reiter, Chris M. Temple, Alan W. Tamarelli, Jr.. July 2002.
- "Insurance Issues Surrounding Pipe-Related Liabilities," *Journal of American Waterworks Association*, by John M. Sylvester, Thomas M. Reiter, John T. Waldron, III. July 2000.

- “Insurance Coverage For Pipe-Related Liabilities: Not Just A Pipe Dream,” *Journal of Insurance Coverage*, by Thomas M. Reiter, John M. Sylvester, John T. Waldron, III. Autumn 1998.
- "Policyholder's Guide to the Law of Insurance Coverage," *Aspen* (1997) with Peter J. Kalis and James R. Segerdahl.
- “Better Late than Never: Holding Liability Insurers to Their Bargain Regarding Coverage for Unforeseen, Gradual Pollution Under Pennsylvania Law,” *Dickinson Journal of Environmental Law & Policy* (Winter 1996) with John K. Baillie.
- “The Curious Nature of 'Claims Made' Professional Liability Insurance,” The Law Firm Management Institute (May and October 1993) with Theresa J. Colecchia.
- “Covering the Fields: Accessing Historical General Liability Policies for EMF-Related Claims, *The John Liner Review* (Summer 1993) with Peter J. Kalis, and Chris Michael Temple.
- “The Settlement of Complex Environmental Insurance Coverage Litigation” *Environmental Insurance Coverage Claims and Litigation: 1993 and Beyond*, with Peter J. Kalis.
- “The Pollution Exclusion Under Ohio Law: Staying the Course,” with David Strasser & William Pohlman, *University of Cincinnati Law Review* (1991)
- "Overview of Appellate Procedure in Pennsylvania and Federal Courts," *Appellate Advocacy and Procedure (Pennsylvania Bar Institute)* (1990) with Peter J. Kalis.
- "Countering 'Expected or Intended' Defense Tactics in Environmental Coverage Disputes," *John Liner Review* (1990) with Peter J. Kalis.
- “Forum Non Conveniens: A Case Management Tool for Comprehensive Environmental Insurance Coverage Actions?” *West Virginia Law Review* (1990) with Peter J. Kalis.
- "Examining Choice-of-Law and Choice-of-Forum Issues before Litigating Environmental Insurance Coverage," *Environmental Claims Journal* (1989-90) with Peter J. Kalis

NEWS & EVENTS

- 19 August 2021, Nearly 300 K&L Gates Lawyers Named Among 2022 Best Lawyers in America, Ones to Watch (*Rankings & Recognitions*)

AREAS OF FOCUS

- Insurance Recovery and Counseling
- Appellate Litigation