

Bruno Vascellari

Partner

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OVERVIEW

Bruno Vascellari is a partner at the firm. He concentrates his practice mainly on corporate and commercial non-contentious matters, with strong experience in M&A transactions and a focus also on corporate lending. His experience includes negotiating and drafting joint venture and shareholders agreements, asset purchase agreements and stock purchase agreements, and advising on corporate governance matters. Bruno assists on a day-by-day basis several clients active, among others, in the automotive, oil and gas, engineering, medical and healthcare, defense and law enforcement, software providers, and industrial manufacturing sectors in the drafting and negotiation of several commercial agreements such as distribution agreements, agency agreements, supply and sub-supply agreements, license agreements, know-how development agreements, and sponsorship agreements.

PROFESSIONAL BACKGROUND

From 2010 to 2014 Bruno was an associate in a prominent Italian-based international law firm, where he focused on advising multinational and Italian based corporations in M&A transactions, drafting and negotiating commercial agreements, as well as in other commercial non-contentious matters.

ACHIEVEMENTS

- Recognised by *Chambers Europe* in Italy
  - Corporate/M&A: Mid-Market, 2024-2026
  - Associate To Watch for Corporate M&A: Mid-Market, 2022-2023
- Recognised by *Chambers Global* for Corporate/M&A: Mid-Market in Italy, 2024-2026
- Recognised by *The Legal 500 EMEA* as a Recommended Lawyer in Italy
  - Commercial, Corporate and M&A, 2024-2026
  - Industry Focus: Energy, 2025-2026

PROFESSIONAL / CIVIC ACTIVITIES

- Teaching training sessions during several meetings with the legal professionals on the mechanics of enforcement of documentary credit and stand-by letters of credit.

EDUCATION

- Law Degree, University of Padua, Italy, 2010

ADMISSIONS

- Milan Bar

LANGUAGES

- English
- Italian

THOUGHT LEADERSHIP *POWERED BY HUB*

- 15 July 2022, Italian Supreme Court Tough Again on Formalities for Powers of Attorney
- 14 April 2020, COVID-19: Stricter Rules on FDI Screening in Italy, in the Wake of the Health and Sanitary Emergency
- 25 March 2020, COVID-19: Shareholder Meetings and Payment of Dividends in Italian Companies
- 19 March 2020, COVID-19: "I Started Something I Couldn't Finish" - Legal Consequences of the Pandemic on Contracts Governed by Italian Law
- 19 March 2020, COVID-19: Shareholders Meetings in Italian Joint Stock Companies held through Means of Telecommunications do not Require Physical Presence of Chairman and Secretary in the Same Location
- December 2019, Confindustria Dispositivi Medici – the New Code of Ethics Introduces New Transparency Requirements in the Market
- 16 June 2016, Italian TV Services Case Brings Welcome Clarity on the Legality of Information Exchanges among Competitors

OTHER PUBLICATIONS

- “The Documentary Credit: legal aspects and needs of the international trade following the publication of the “Uniform Customs and Practice for Documentary Credits” (U.C.P. 600)” in Ricerche - Studio De Poli, 2010

NEWS & EVENTS

- 19 March 2026, K&L Gates Ranked in Chambers Guides Across European Regions
- 12 February 2026, *Chambers Global* 2026 Guide Ranks K&L Gates Lawyers, Practices
- 10 February 2026, K&L Gates Advised Lonati Group in Sale of Milan Shopping Center to VIA Outlets
- 4 September 2025, K&L Gates Advises German Film Equipment Maker ARRI on Sale of Entertainment Lighting Subsidiary
- 24 June 2025, K&L Gates Advises Continental on the Sale of Italian Drum Brake Plant to Mutares
- 20 March 2025, K&L Gates Ranked in Chambers Guides Across European Regions
- 13 February 2025, *Chambers Global* 2025 Guide Ranks K&L Gates Lawyers, Practices
- 6 January 2025, K&L Gates Names Nearly 35 New Partners, Of Counsel, and Policy Professionals Across Firm
- 14 March 2024, K&L Gates Ranked in 2024 *Chambers Europe* Guide
- 15 February 2024, *Chambers Global* 2024 Guide Ranks K&L Gates Lawyers, Practices
- 7 June 2023, K&L Gates Advises Vitesco Technologies on Sale of All Shares in Vitesco Technologies Italy Srl
- 20 March 2023, K&L Gates Advises ARRI Group on Acquisition of Professional Lighting Provider Claypaky
- 16 March 2023, K&L Gates Recognized in 2023 *Chambers Europe* Guide
- 17 March 2022, K&L Gates Recognized in 2022 Chambers Europe Guide

AREAS OF FOCUS

- Mergers and Acquisitions

INDUSTRIES

- Energy
- Manufacturing

REPRESENTATIVE EXPERIENCE

- Assistance to an Italian industrial group, owner of a 44,000 square meter shopping center on the outskirts of Milan, Italy, in its sale to a Dutch operator specializing in the management of premium outlet destinations.

- Assisted a global player in the motion picture and live entertainment industries, with the successful closing for the sale of a world-renowned brand in professional entertainment lighting, to a prominent force in the entertainment lighting sector.
- Assisted a major automotive supplier in the execution of an agreement with an investment holding company (set to become an independent automotive entity in September 2025), to sell through a share deal the production plant and R&D center for hydraulic drum brakes located in Liguria region (Italy).
- Assisted a multinational energy group in the acquisition of the entire share capital of an Italian company with over 40 years of experience in plant engineering and technical services, specializing in electrical installations and facility management.
- Assisted a multinational energy group in the acquisition of the entire share capital of a company specialising in designing and building electrical, mechanical, and automated systems for the industrial sector.
- Assisted a company leader in the development of power generation plants from renewable sources in the sale of the entire share capital of a special purpose vehicle company that owns a 51.4 MW photovoltaic park located in Lazio region (Italy).
- Assisted a tech company in the sale of a majority stake in a company leader in IT systems and ERP integrations to a permanent equity fund which specialises in investing in B2B software companies.
- Assisted a global leader in the innovation and manufacture of cell culture solutions for the life science and medical markets in the sale of its Medical Media Business Unit (MBU) to a leading pan-European private equity firm with an extensive track record in global healthcare investments.
- Assisted in the implementation of a whole set of securities over an Italian subsidiary's assets (pledge over bank account, pledge over receivables, and personal guarantee) to the benefit of a US group investor.
- Assisted an innovative Italian company operating in the design and production of keys and mechanical and electronic key cutting machines in the acquisition of a majority stake in the sector's leader of the Iberian Peninsula's market.