

Adam P. Heyd

Partner

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OVERVIEW

Adam Heyd is a partner in the firm's Seattle office where he is a member of our Corporate practice and M&A practice group. His practice focuses on corporate and transactional law, including mergers and acquisitions, capital markets, securities law compliance, corporate governance and venture capital financings. Adam has extensive experience working with private equity firms and their portfolio companies across a range of industries, including manufacturing, technology, consumer goods and services, and healthcare. Adam also has particular experience with cross-border transactions, having worked outside the US for a number of years.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Adam was an associate in the Hong Kong office of an international law firm for more than three years. From 2010-2014, he was an associate in the Hong Kong and Singapore offices of another international law firm.

ADDITIONAL BACKGROUND

Adam completed a six-month secondment to the corporate finance team at Citigroup in Hong Kong, focusing on the management of debt and equity capital markets transactions, various other financings and mergers and acquisitions.

EDUCATION

- J.D., Georgetown University Law Center, *(cum laude; editor, The Georgetown Law Journal; Dean's List)*
- M.A., University of London, *(honors)*
- B.A., Whitman College

ADMISSIONS

- Bar of New York

- Bar of Washington

THOUGHT LEADERSHIP *POWERED BY HUB*

- 30 July 2021, Damages and Termination Fee Claims Rejected in Anthem-Cigna Failed Merger Suit
- 17 September 2020, Failed Breach of Contract Claims Underscore Chancery Court's Focus on Contractual Plain Language Over Outside Evidence
- 1 April 2020, In a Section 262 Appraisal Rights Proceeding, Chancery Court Accepts a Modified Version of Petitioners' Valuation of a Merging Company's Stock
- 20 March 2020, Demand for Books and Records Under Section 220 to Aid in Proxy Contest is not a Proper Purpose, Chancery Court Finds
- 31 May 2019, Chancery Court Dismisses Complaint For Failure To State A Claim, Holding That Review Of Sale Under Entire Fairness Is Not Warranted
- 1 April 2019, Chancery Court Dismisses Stockholder Claim For Breach Of Fiduciary Duty, Despite Board's Inaccurate Disclosures
- 24 August 2018, Chancery Court Grants Certain Books And Records Demands By Minority Stockholder Related To A Merger And Valuation Of Underlying Assets

OTHER PUBLICATIONS

- "Opinion: Headwinds on the horizon for private equity M&A," The Puget Sound Business Journal, July 2023

NEWS & EVENTS

- 12 October 2026, K&L Gates Advises Milliman, Inc. on US$340 Million Sale of Retirement Administration Business to Empower
- 14 July 2026, K&L Gates Advises JVCKENWOOD Corporation on Acquisition of San Luis Aviation
- 16 December 2025, K&L Gates Advises Hartzell Engine Tech on Acquisition of Lamar Technologies
- 18 November 2025, K&L Gates Assists Acumen Information Systems on Acquisition by Pine Services Group
- 26 March 2025, K&L Gates Advises Nous Infosystems on Strategic Investment by TA Associates
- 16 December 2024, K&L Gates Advises Auto Components Manufacturer Motherson on Acquisition of Japanese Manufacturer Atsumitec
- 19 December 2022, K&L Gates Adds 40 Lawyers to Firm's Partnership
- 18 August 2022, More Than 350 K&L Gates Lawyers Named Among 2023 Best Lawyers in America, Ones to Watch

- 24 June 2020, K&L Gates Advises Unico Solar Investors on Commercial and Industrial Solar Projects Joint-Venture Partnership

AREAS OF FOCUS

- Mergers and Acquisitions
- Capital Markets
- Corporate Governance
- Emerging Growth and Venture Capital
- Private Equity Transactions
- Public Companies

INDUSTRIES

- Aerospace and Defense
- Aviation
- Consumer Goods and Services
- Financial Services
- Healthcare
- Manufacturing
- Private Equity
- Technology
- Transportation and Logistics

REPRESENTATIVE EXPERIENCE

- Advised WatchGuard Technologies, Inc., a cybersecurity provider for managed service providers, on the acquisition of 100% of the equity interests of Perimeters, Inc., a company in the business of cloud application security services.
- Advised JVCKENWOOD Corporation (TYO: 6632), a Japanese-headquartered electronics company, on the US legal aspects of its acquisition of 100% of the outstanding shares of San Luis Aviation, Inc., a California-based provider of "ESChat", an IP radio service with various applications including in the public safety market.

- Represented Quantic Electronics, a semiconductor manufacturer, an Arxis Inc. (NASDAQ: ARXS) company, in an acquisition of MagCanica, a designer and manufacturer of noncontact, high-precision torque sensors that operate under extreme conditions.
- Advised Milliman, Inc., an actuarial and consulting firm with expertise in insurance, financial services, healthcare, life sciences, and employee benefits, in connection with its sale of its retirement administration business to Empower, a financial services company recognized as a leader in retirement services and wealth management.
- Advised Hartzell Engine Technologies, a Signia Aerospace company, in an asset acquisition of Lamar Technologies. Hartzell Engine Technologies is a portfolio company of Arcline Investment Management, a private equity firm with investments in aerospace, defense, and other sectors. Lamar Technologies is a Washington-based manufacturer of battery chargers and other electrical components for the commercial and military aviation sectors.
- Advised Acumen Information Systems, LLC, a Florida-headquartered industry leading technology consultancy firm, in its acquisition by Evergreen, a family of managed IT services and software partners. Acumen will continue its operations under Pine Services Group, Evergreen's dedicated enterprise resource planning vertical.
- Advised NexTec Group, Inc., a Seattle, Washington-headquartered industry leading technology consultancy firm, in its acquisition by Evergreen, a family of managed IT services and software partners. NexTec will continue its operations under Pine Services Group, Evergreen's dedicated enterprise resource planning vertical.
- Advised E3 Retail, LLC, a North Carolina-based premier provider of cutting-edge retail solutions recognized for its visionary unified commerce platform that streamlines store operations and elevates customer experiences, on its sale of substantially all of its assets to OSI Digital, Inc., a California-headquartered global digital transformation provider.
- Advised WatchGuard Technologies, Inc., a Seattle-based cybersecurity company, on its acquisition of ActZero, a leading provider of AI-driven managed detection and response services.
- Advised Pike Street Capital, a Seattle-based private equity firm, on several asset and equity acquisitions in the pumps and valves and optics sectors, including PumpTech, LLC; Alpha Southwest Inc.; Dakota Pump, LLC; and Apollo Optical Systems LLC.
- Advised Arable Capital and its portfolio company PTF Holdings on the acquisition of Progressive Produce LLC, a California-based grower, packer, and distributor of conventional and organic produce.
- Advised OXARC Inc., a Spokane-based distributor of industrial and specialty gases, welding, and safety supplies, to Meritus Gas Partners.
- Advised Slalom, Inc., a Seattle-based professional services and business consulting company, on its conversion to a Delaware corporation.

- Advised Bartell Drugs, a 130-year-old Seattle-based drugstore chain, on its equity sale to national pharmacy chain Rite Aid.
- Advised the owners of Firewood Marketing, a digital marketing agency, on their equity share sale to S4 Capital, a UK publicly traded company.
- Advised a middle-market-focused private equity fund on its sale of shares in a distributor of drivetrains and other specialized automobile parts to another private equity fund.
- Advised the owner group of a developer of customer relationship management software focused on the real estate industry on a partial sale of equity interests to, and the creation of a new joint venture with, a private equity fund.
- Advised a private equity fund on its sale of shares in a manufacturer of specialized aerospace parts to another private equity buyer.
- Advised a Seattle-based developer and manager of senior housing and apartment properties on the formation and issuance of interests in a fund focused on the acquisition and development of senior housing and multifamily apartment projects.
- Advised a Seattle-based real estate investment firm on a reorganization of its existing joint venture with a private equity real estate firm.
- Advised the owners of a Seattle-based provider of air travel, maintenance, and related services on their sale of a partial equity interest to a Seattle-based investor in hospitality and tourism companies.
- Advised the underwriter in a secondary offering of stock of a NASDAQ-listed outdoor sporting goods retailer.
- Advised an Australian venture capital firm on its purchase of Series B preferred shares of a leading provider of cloud computing training and related services.
- Advised an Asia-based sovereign wealth fund on its investment in Series E preferred shares issued by a US-based developer of a web-based working capital market.
- Advised the dealers in connection with a series of standalone and Medium Term Note tender offers, private exchanges, and new notes issuances by a Manila-based ports operator.
- Advised the underwriters in connection with a Regulation S-only initial public offering of equity shares by one of the Philippines' largest oil refining and distribution companies.
- Advised a syndicate of underwriters in connection with an issuance of "fixed for life" bonds by one of the Philippines' largest conglomerates. The issuance was the first of its kind by a Philippine corporate.
- Advised a syndicate of underwriters in connection with a Rule 144A exchange offer of US-dollar bonds issued by the Government of Mongolia in exchange for existing bonds issued by the Development Bank of Mongolia