



Mark L. Johnson

Partner

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OVERVIEW

Mark Johnson counsels U.S. and international companies on corporate and securities matters. His practice focuses on corporate finance, corporate governance, and mergers and acquisitions.

CORPORATE FINANCE

Mark has extensive experience representing issuers, underwriters and placement agents, and investors in financings by companies in a variety of industries, with a recent focus on information technology. His public offering experience includes initial public offerings, follow-on equity offerings and secondary offerings by principal stockholders, as well as registered offerings of convertible, investment grade and high-yield debt. He has completed approximately 125 public offerings of equity and debt securities, including more than 30 initial public offerings. His public offering experience includes representation of many leading investment banks, including Deutsche Bank Securities, Goldman, Sachs & Co., J.P.Morgan and Morgan Stanley. He also has acquired considerable experience in private placements of equity and debt securities, including not only venture capital and private equity placements but also PIPE, Rule 144A and Regulation S offerings.

CORPORATE GOVERNANCE

Mark plays an active role in providing ongoing advice to assist clients in complying with existing corporate governance requirements and implementing appropriate best practices. He assists each of his clients in addressing newly issued or emerging corporate governance requirements through board and management presentations targeted to the client's specific needs. For example, he leads periodic management "teach-ins" in which he and other firm attorneys address trending issues (recently, issues under the Dodd-Frank Act, the JOBS Act and the Foreign Corrupt Practices Act), as well as employee information sessions addressing concerns such as social media usage and securities trading.

MERGERS AND ACQUISITIONS

Mark also has broad experience in counseling public and private companies in a variety of M&A transactions, including stock mergers, cash mergers, asset sales, management buy-outs and proxy contests. His experience includes more than 75 buy- and sell-side M&A transactions.

Prior to joining K&L Gates in January 2013, Mark served as chair of the capital markets practice of WilmerHale from 2000 to 2008 and as lead public company partner of the Boston office of Cooley LLP from 2009 to 2012.

PROFESSIONAL / CIVIC ACTIVITIES

- Boston Bar Association – Co-Chair of the Business Transaction Section (2010-2012)

EDUCATION

- J.D., Harvard Law School, 1983
- B.S., University of Nebraska, 1980 (*high distinction*)

ADMISSIONS

- Bar of Massachusetts
- Bar of New York

THOUGHT LEADERSHIP POWERED BY HUB

- 14 December 2020, NASDAQ Proposes New Board Diversity Listing Rules (*Alerts/Updates*)
- 13 April 2020, COVID-19: SEC Advises Companies Preparing for Earnings Communications Amidst the COVID-19 Pandemic (*Alerts/Updates*)
- 16 March 2020, COVID-19: Securities Law Considerations for U.S. Public Companies (*Alerts/Updates*)
- 5 March 2020, COVID-19: SEC Announces Conditional Relief for Companies Affected by Coronavirus (*Alerts/Updates*)
- 19 June 2019, SEC Asks 138 Questions in Concept Release on Overhauling Securities Offering Exemptions (*Alerts/Updates*)

NEWS & EVENTS

- 28 October 2020, K&L Gates AIM Update (*Practice & Regional News*)
- 3 August 2020, K&L Gates Advises AEX Gold Inc. on AIM Admission and Fundraising (*Noteworthy Work*)
- 30 March 2020, K&L Gates Advises Accion Labs on Investment by TA Associates (*Press Release*)
- 27 August 2019, K&L Gates Advises Kaman Corporation on \$700 Million Sale of Distribution Segment (*Press Release*)

AREAS OF FOCUS

- Capital Markets
- Corporate Governance
- Debt Capital Markets
- Emerging Growth and Venture Capital
- Mergers and Acquisitions
- Public Companies