

Dan Wu

Counsel

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OVERVIEW

Dan Wu's practice focuses on M&A, FDI, general corporate, and food regulation. She has advised a variety of multinational corporations on their PRC projects, including acquisitions of PRC companies in a variety of industries as well as the establishments, operations, and dissolutions of foreign invested enterprises in various cities of China.

PROFESSIONAL BACKGROUND

Prior to joining K&L Gates, she was an associate at a PRC leading law firm, where she advised multinational clients on their operations in China.

EDUCATION

- LL.M., National University of Singapore, 2010
- B.A., East China University of Politics and Law, 2009
- LL.B., East China University of Politics and Law, 2009

ADMISSIONS

- Bar of People's Rep. of China

LANGUAGES

- Chinese (Mandarin)
- English

THOUGHT LEADERSHIP *POWERED BY HUB*

- 2026, Global Employer Guide
- 1 August 2025, China's New DPO Registration Requirement: What You Need to Know
- 30 October 2024, Clarifications of Legal Bases for Cross-Border Data Transfers in Landmark Judgment by the Guangzhou Internet Court in China
- 18 April 2024, Safe Harbors Part II–China's Safe Harbor Rules Lower the Barrier for Cross-Border Data Transfer
- 9 April 2024, Safe Harbors Part I–From Regulating to Facilitating: Key Developments in China's Safe Harbor Rules
- 30 October 2023, An Endeavor to Facilitate Free Movement of Data From China
- 5 October 2023, China Will Issue Safe Harbor Rules to Facilitate Cross-Border Data Flow
- 10 July 2023, Beijing CAC Approved the First China SCC Filing
- 20 December 2022, The CAC Assessment Collection – Part 3: Steps and Timeline of a CAC Assessment
- 9 December 2022, The CAC Assessment Collection – Part 2: What Must Be Done Before Applying for a CAC Assessment?
- 6 December 2022, The CAC Assessment Collection – Part 1: What You Should Consider Before Exporting Data From China
- 9 November 2021, What Multinational Companies Need to Know about Collecting Personal Information from Their Employees in China
- 29 September 2021, China Antitrust Update: First Case Requesting Restoration to Pre-Concentration Status
- 17 March 2021, COVID-19: Can you Require Your Employees to get the COVID-19 Vaccine in China?

OTHER PUBLICATIONS

- "China: Cross-Border Data Transfer Without Consent," *Computer Law Review International (CRi)*, May 2025
- "Clarifications of Legal Bases for Cross-Border Data Transfers in Landmark Judgment by the Guangzhou Internet Court," *Pratt's Privacy & Cybersecurity Law Report*, February 2025, Vol. 11, No. 2
- "From Regulating to Facilitating: Key Developments in China's Safe Harbor Rules—Part II," *The Global Regulatory Developments Journal*, November–December 2024, Vol. 1, No. 6
- "From Regulating to Facilitating: Key Developments in China's Safe Harbor Rules—Part I," *The Global Regulatory Developments Journal*, September–October 2024, Vol. 1, No. 5

NEWS & EVENTS

- 11 July 2022, K&L Gates Advises DIC Corporation on Acquisition of Chemical Manufacturing Operations in China

OTHER MEDIA MENTIONS

- Mentioned, "DIC Corporation's Acquisition of Guangdong Tong Tak New Materials," *Global Legal Chronicle*, 12 July 2022

AREAS OF FOCUS

- Mergers and Acquisitions
- Data Protection, Privacy, and Security
- E-Discovery Analysis and Technology (e-DAT)

INDUSTRIES

- Healthcare
- Pharmaceuticals, Biologics, and Medical Devices

REPRESENTATIVE EXPERIENCE

Medical Devices and Healthcare

- Advised a leading medical device manufacturer for classification and registration of medical devices in China.
- Advised healthcare MNCs for labelling requirements of medical products for clinical trial.
- Assisted an American S&P 500 healthcare company to develop templates of contracts with suppliers and customers in China.

Regulatory and General Corporate

- Advised leading function food producers on registration of function food in China.
- Advised a global confectionary leader relating to labeling/packaging compliance in its US$577 million acquisition of a China-based confectionery brand.
- Represented an American fast food restaurant chain in reviewing and negotiating lease agreement relating to its offices and restaurants located in Shanghai.
- Advising a world leading travel leisure company on its daily corporate matters in China.

M&A

- Advised a domestic public company on its RMB5 billion auction bid of a state-owned enterprise in China.
- Advised a NASDAQ listed fiber optic supplier on a roughly US$3.2 billion cash-and-stock merger of its NASDAQ listed peer.
- Advised a Singaporean manufacturer of satellite broadcast solutions on World's First Singapore/AIM Dual Listing.
- Advised a US client on its acquisition of a Chinese company to extend its 3D scanning and prototyping business.
- Advising a Japanese chemicals manufacturer on its acquisition of PRC chemicals manufacturers.

Foreign Direct Investment

- Advised a US manufacturer of power transmission components on its restructuring in various cities of China.
- Advised a leading Australian university in structuring its education programs in Suzhou.
- Advised a U.S. manufacturer of point-of-sales materials for brewery industry on establishment of manufacturing facilities in China.
- Advised a Singaporean PE Fund on its establishment of a foreign invested enterprise in Guangzhou and acquisition of real properties in Guangzhou.
- Advised a leading U.S. research university in setting up a wholly foreign owned enterprise in Nanjing.
- Advised a Canadian listed company in setting up a joint-venture in Nanjing.
- Advised a US telecommunications manufacturer on its dissolution of a wholly foreign owned enterprise in Beijing.
- Advised a US machine manufacturer on its dissolution of a representative office in Shanghai.
- Advising a Germany Fortune 500 in establishing a trading entity in Shanghai.