

Daniel Atkin

Practice Group Coordinator - Corporate and Mergers and Acquisitions

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OVERVIEW

Daniel Atkin is a partner in the firm's Corporate practice and co-practice group coordinator of the global Corporate and Mergers and Acquisitions team, with a focus on M&A and private equity and venture capital transactions. He has worked on matters across a range of industries, particularly technology, financial services, health, consumer, education, and energy, both domestically and cross-border.

He advises on the full cycle of investment work, from initial acquisitions and investments through to bolt-on acquisitions, restructures, contracting arrangements, employee incentive plans, and ultimate exits.

Dan works with domestic and international large corporates, private equity, venture capital and corporate venture funds, and emerging companies.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Daniel was a partner in the M&A and Private Equity group at a national Australian law firm.

ACHIEVEMENTS

- Recognised by *The Legal 500 Asia Pacific* as a Recommended Lawyer for Corporate and M&A in Australia, 2015, 2017, 2024-2026
- Recognised by *Doyle's Guide* as a Recommended Leading Business & Commercial Lawyer - New South Wales, 2022-2024

EDUCATION

- LL.M., The University of New South Wales, 2006
- LL.B., University of Newcastle, 1999
- B.S., University of Melbourne, 1995

ADMISSIONS

- High Court of Australia
- Supreme Court of New South Wales
- Supreme Court of Victoria

THOUGHT LEADERSHIP *POWERED BY HUB*

- 3 November 2026, Guide to US Flip-Ups
- 16 April 2025, Mergers and Acquisitions in Australia in 2025
- 31 March 2020, Expanding Your Fintech/Payments Business to the U.S.
- 2 August 2019, Australian Mid-Market M&A Report
- 15 April 2016, Early Stage Investment Tax Incentives Bill Introduced

NEWS & EVENTS

- 16 November 2026, K&L Gates Advises Q-CTRL on US$290 Million Series C Funding Round
- 10 September 2026, K&L Gates Advises Cyient on the US$218 Million Acquisition of TAO Digital
- 8 April 2026, K&L Gates Advises Olam Holdings on US$375 Million Sale of Mindsprint to Wipro
- 26 May 2025, K&L Gates Advises Australian Venture Capital Firm Square Peg on Airwallex's US$300 Million Series F Fundraise
- 7 October 2024, K&L Gates Advises Elka Capital on Residential Land Lease Joint Venture With Assembly Funds Management
- 15 August 2024, Cross-Border K&L Gates Team Advises Generative AI Company Leonardo.ai on Sale to Graphic Design Platform Canva
- 25 April 2024, K&L Gates Advises on the Establishment of US$100 Million Web3 Gaming Fund
- 22 April 2024, K&L Gates Advises on AU$190 Million Global Venture Capital Fund
- 23 November 2021, K&L Gates Assists Americold on Cold Store Acquisitions
- 04 November 2021, K&L Gates Advises ReGen Ventures On Establishment Of Debut Fund
- 18 June 2021, K&L Gates Acts for Sweden's Sinch in US$1.3 Billion Australian Acquisition
- 11 July 2019, K&L Gates Advises on Acquisition of Montessori Academy Group
- 31 May 2019, K&L Gates Advises RATCH-Australia on 226MW Collector Wind Farm

OTHER MEDIA MENTIONS

- Quoted, "Australian M&A momentum picks up", *International Financing Review (Australia)*, 13 June 2025
- Quoted, "K&L Gates guides Square Peg in Airwallex's US$300m Series F fundraise", *Australasian Lawyer*, 29 May 2025
- Mentioned, "K&L Gates guides Elka Capital through residential land lease joint venture", *The Australasian Lawyer*, 9 October 2024
- Mentioned, "Canva scoops up Leonardo.AI with advice from top globals" (Excerpt), *Australasian Lawyer*, 15 August 2024
- Mentioned, "K&L Gates assists with launch of $190 million venture capital fund", *Australasian Lawyer*, 30 April 2024
- Mentioned, "The Council's Updated Model Form Documents: Melbourne", *Australian Investment Council*, 23 October 2023

AREAS OF FOCUS

- Mergers and Acquisitions
- Benefits and ESOPs
- Emerging Growth and Venture Capital
- Executive Compensation
- Private Equity Transactions

INDUSTRIES

- Aerospace and Defense
- Financial Services
- Fintech
- Healthcare
- Manufacturing
- Private Equity
- Technology
- Video Games and Immersive Technology

REPRESENTATIVE EXPERIENCE

Mergers and Acquisitions

- Acted for Leonardo.ai on the cross-border acquisition by Canva, Inc.
- Assisting Sinch Holding AB (Sinch), a cloud communications and telecommunications provider with international operations based in Stockholm Sweden, in obtaining merger clearance on the acquisition of SMS marketing technology company MessageMedia for US$1.3 billion (AU$1.7 billion).
- Acted for Boston-based growth funds, M33 and PSG on the acquisition of Total Synergy.
- Acted for Five Elms Capital in its acquisition of all the shares in IntelligenceBank Pty Ltd.
- Acted for Five Elms in the acquisition of Skedda Pty Ltd.
- Represented a provider of eHealth solutions in its acquisition of Sydney-based GP clinical and practice management software company for AU$350 million.
- Advised Telstra Limited on the acquisition of 100% of the shares in Dense Air Networks Australia Pty Ltd (which holds two 2.5GHz spectrum licences in Australia).
- Advised the shareholders of Basiq on the sale of a controlling interest in Basiq to Cuscal Limited.
- Acted for ActivePipe on its sale to MoxiWorks.
- Acted for Rex Software (real estate software) on its sale to Potentia Capital.
- Acted for CapGemini on its acquisition of WhiteSky Labs (one of the world's largest independent MuleSoft full-service consultancies).
- Advising the sellers of PRP Diagnostic Imaging on the sale of a 70% interest to Hengkang Medical Group Co, Ltd, a Shenzhen-listed company, which involved a complex restructuring of the PRP group prior to completion.
- Acted for MyXplor (childcare management software) on its sale to Advent International (UK).
- Acted for the sellers of Hotels Combined Pty Ltd, a hotel metasearch engine, in the sale of the company to Kayak Software Australia Pty Ltd, a subsidiary of Booking Holdings Inc (a US company).
- Represented eight owner-managers of Australia-based Virtual Machine Technology Pty Ltd, a leading, independent, secure multicloud service provider, on its sale to one of Australia’s leading providers of mobile phones, devices, home phones and broadband Internet.
- Advised a wholly owned subsidiary of HKSE-listed Greentown Service Group Co., Ltd on its acquisition of a majority interest in Montessori Academy Group Pty Ltd at an enterprise value of AU$120 million.
- Advising Macquarie Bank on the sale of SHI Holdings Pty Ltd (Surf Hardware/FCS) to SurfStitch Limited.
- Representing the shareholders of HMIA Pty Ltd in connection with the sale of a majority interest to Steadfast Underwriting Agencies Holdings Pty Limited, a subsidiary of Steadfast Group Ltd.

- Advised EnergyAustralia Investments Pty Ltd on its 49% acquisition of Echo Group Corporation Pty Ltd, a solar and LED lighting company.

Venture Capital, Private Equity and General Corporate

- Advising Blackbird Ventures on multiple portfolio investments (including Safety Culture, Harrison A.I., Eucalyptus and Canva).
- Advising Airtree Ventures on multiple portfolio investments (including Indebted, Prospa, Expert360, MyXplor, Qwilr and Hyper Anna).
- Advised Main Sequence Ventures on multiple portfolio investments (including V2 Foods, Gilmour Space, Presien, Inventia and Practera).
- Advised Square Peg on multiple portfolio investments (including Constantinople, Vow Foods and StashAway).
- Advising many other venture capital firms and corporate venture firms of portfolio investments, including Square Peg, Peak XV, Perennial, W23, Sequoia, Macquarie Bank, Artesian, King River Capital, Salus Group, Folklore Ventures, Marbruck and Twynam.
- Advised Immutable on various funding rounds including its US$240 million Series C round led by Temasek.
- Advised Grace Loves Lace on the sale of a majority interest to private equity fund Seidler Equity Partners.
- Advising CMO Compliance (a global market leader in governance and risk compliance software) on Inflextion Private Equity's investment in the company.
- Advised a venture capital fund on multiple investments.
- Advising an energy company on its investments into multiple renewable energy technology companies, and its proposed investment into a venture capital company.
- Advising multiple technology accelerator programs on program structuring, investment platforms, and operational matters.

Capital Markets

- Acted for Integrated Payment Technologies (payments technology) on its IPO on the ASX.

Fund Establishment

- Acted in relation to the establishment of venture capital and private equity funds, including for Immutable (Inevitable Games Fund), W23 Global, Premier Capital Partners, Main Sequence Ventures, King River Capital, Stafford Private Equity, Tempus Partners and many more.