

Nicholas Ramage

Partner

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OVERVIEW

Nicholas Ramage is a corporate lawyer focussing on M&A, private equity, and venture capital transactions with significant experience in cross-border transactions. He advises on the full cycle of investment work, from initial acquisition to exit, through bolt-on acquisitions, restructurings, corporate governance, contracting arrangements and employee incentive plans.

Nicholas advises domestic and international corporates, private equity, venture capital and corporate venture funds, emerging companies and governments.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Nicholas worked in the M&A and private equity team of a national Australian law firm and the London office of Simmons & Simmons LLP. He has also worked on secondment to the M&A teams at Barclays Bank plc and Jefferies.

ACHIEVEMENTS

- Recognised by *The Legal 500 Asia Pacific* as a Recommended Lawyer for Corporate and M&A in Australia, 2025-2026

EDUCATION

- M.A., Worcester College, Oxford

ADMISSIONS

- Solicitor of the Senior Courts of England and Wales
- Supreme Court of New South Wales

THOUGHT LEADERSHIP *POWERED BY HUB*

- 3 November 2026, Guide to US Flip-Ups
- 16 April 2025, Mergers and Acquisitions in Australia in 2025
- 2 August 2019, Australian Mid-Market M&A Report

NEWS & EVENTS

- 7 July 2026, K&L Gates Advises Centuria Capital Group on AU$450 Million Capital Raising and Joint Venture Acquisition
- 4 September 2025, K&L Gates Advises Fredon Industries on AU$200 Million Strategic Acquisition by NRW Holdings
- 8 April 2025, K&L Gates Advises Fat Zebra on Acquisition of SecurePay From Australia Post
- 18 June 2021, K&L Gates Acts for Sweden's Sinch in US$1.3 Billion Australian Acquisition
- 11 July 2019, K&L Gates Advises on Acquisition of Montessori Academy Group

OTHER MEDIA MENTIONS

- Mentioned, "K&L Gates Advises Centuria Capital Group on AU$450 Million Capital Raising and Joint Venture Acquisition", *Europe Says*, 7 July 2026

AREAS OF FOCUS

- Mergers and Acquisitions
- Emerging Growth and Venture Capital
- Private Equity Transactions

INDUSTRIES

- Financial Services
- Fintech
- Private Equity

REPRESENTATIVE EXPERIENCE

- Advised Telstra Limited, a subsidiary of Telstra Group Limited (ASX: TLS), an Australian telecommunications company, on the sale of Alliance Automation Pty Ltd to Verbrec Limited (ASX: VBC).

- Acted for certain minority shareholders in the Fredon Group companies in relation to the AU$245 million sale of Fredon Industries Pty Ltd to NRW Holdings Limited (ASX: NWH) and the related pre-sale restructuring of the interests of the shareholders in the group of companies of which Fredon Industries is the ultimate holding company.
- Acted for V2 Food Pty Ltd on its acquisition of Daring Foods, a US plant-based chicken seller. The acquisition, which marks V2 food's entry into the US market, was part funded by an investment into V2 food by Ajinomoto.
- Advised Fat Zebra, a leading provider of digital payment solutions across Australia, on its successful acquisition of all of the shares in SecurePay Pty Ltd from Australia Post.
- Advised Fat Zebra Pty Ltd on the investment by Five V Capital to acquire a significant non-controlling shareholding in Fat Zebra from an exiting co-founder and the issuance of convertible redeemable preference shares in the capital of Fat Zebra to various fund entities managed by Five V.
- Advised Fat Zebra on its acquisition of all of the shares in Adatree Pty Ltd.
- Represented MM Capital Partners on its acquisition for MM Capital Infrastructure Fund II of 50% interests in each of 3 Australian PPPs: Perth Stadium, Western Australian Schools, and ACT Law Courts from abrdn and Macquarie Group.
- Advised Sweden's Sinch AB on a US$1.3 billion acquisition of SMS marketing tech company MessageMedia.
- Acted for VC-backed proptech ActivePipe on its sale to MoxiWorks for consideration comprising a mixture of cash and LP interests in the US PE-backed buyer.
- Advised a Sydney, Australia-based global trading company on its sale to a California-headquartered global medical technology company that develops, manufactures, and markets a variety of noninvasive patient monitoring technologies, hospital automation solutions, home monitoring devices, ventilation solutions, and consumer products.
- Advised Human Financial Pty Ltd on its acquisition of ClearView Financial Management Limited.
- Advised Tecala, an Australian-based technology services provider on a corporate restructuring and capital raising.
- Represented a facilities management service company in its acquisition of a facilities maintenance and cleaning services business in Australia.
- Acted for the sellers of a hotel metasearch engine, in the sale of the company to an online metasearch travel platform.
- Advised an Australian wedding dress designer and manufacturer on a partial sell down and investment by a private equity fund.
- Advising a global financial services group on several investments and disposals.

- Advising a provider of medical diagnostic imaging services on the sale of a 70% interest to a Shenzen-listed pharmaceutical company, which involved a complex restructuring of the PRP group prior to completion.
- Advised ModiBodi on the majority investment by Quadrant PE.
- Acted for AI start-up Hyper Anna Pty Ltd in the sale of all of its issued shares to US-based Alteryx ANZ Holdings Pty Ltd, an affiliate of analytics automation company Alteryx Inc (NYSE:AYX). Hyper Anna is a Sydney, Australia-based company that enables anyone, regardless of technical background, to access AI-driven insights.
- Acted for Zeller Holdings Pty Ltd in an AU$50 million Series A2 investment led by US-based VC Spark Capital, which included investments from existing shareholders Addition, Square Peg and Apex. Zeller provides business banking solutions targeted at business owners historically underserved by traditional banks.
- Advising on many childcare operator transactions, including the sale of an Australia-wide operator of childcare centres to a private investment firm; the sale of a Sydney-based childcare centre operator on its sale of 20 centres to an Australia-wide operator of childcare centres; the acquisition by a HKSE-listed property management service of a majority interest in a leading Australian childcare and early learning group; and the sale of an exclusive group of early childhood services to a Singapore-listed industry leader in early education and enrichment.
- Acted for the vendors of a leading Sydney-based professional and managed services provider with expertise in the delivery and management of enterprise-grade hybrid cloud, connectivity, and security solutions on its sale to an Australia-leading telecommunications and technology company (circa AU$30 million).
- Advised Carbonix, a designer, manufacturer and operator of unmanned aerial data capture solutions based in Sydney, Australia on an AU$6.4m seed financing round led by Quickstep Technologies, a listed Defence aerospace manufacturer.
- Advising Telefonica on its disposal of Manx Telecom to Hg Capital and the creation of its technology accelerator program, Wayra.Advising BXR Group on its development capital investment in Malawi Mangoes, a Malawian fruit producer.Advising Artesian VC's on its investment in Ingogo.Advising Shell on the sale of its downstream operations in the Bahamas to a local consortium.Advising AGL Energy on its investment into Solar Analytics.
- Represented Australia-based Graceful Heritage Pty Ltd on its acquisition of the remaining 25% of the interests in Sydney's Mid City Shopping Centre that it did not already own from the Lendlease managed Australian Prime Property Retail Fund.
- Advised a hedge fund on the structuring of its investment in the US$3.3 billion merger of Katanga and Nikanor plc, listed mining companies with copper and cobalt interests in the Democratic Republic of Congo.
- Advised LBNCo Bidco Pty Ltd on its acquisition of 100% of the issued share capital in Capital Fibre Networks Pty Ltd.

- Advising AnaCap Financial Partners on the acquisition of the Cabot Financial debt purchase business from Citi and Barclays Private Equity and its simultaneous merger and refinancing of the Apex Group.
- Advising Chartered Accountants Australia and New Zealand on governance and constitutional matters.
- Advising management teams rolling their interests on exit, including those of Equity Trust on its sale by Candover, oOH! Media on IPO by CHAMP Private Equity and Advanced Power AG on exit by 3i.
- Advising on the sale of the Cassons motorcycle accessory business to listed Motorcycle Holdings Ltd.