Paul Tetlow

Partner

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OVERVIEW

Paul Tetlow is a partner in the firm's London office and head of the corporate group in London. His practice includes a diverse range of corporate areas, such as company flotations on the Official List and AIM, public company takeovers, mergers and acquisitions, joint ventures, private equity, family office investments, and venture capital investments. His clients include mining and oil and gas companies, financial services corporations, funds, consultancy and services businesses, technology-related venture companies, and sports rights businesses. Most recently he has been involved with family office investments and joint ventures, placings and admissions on AIM, pre-IPO placings and proposed flotations for oil and gas and mining companies, joint ventures for oil and gas companies, as well as venture capital investments in relation to renewable energy projects.

PROFESSIONAL BACKGROUND

Immediately prior to joining the firm, Paul was partner in the London office at another large international firm.

ACHIEVEMENTS

Paul is recognised by Chambers & Partners UK and Legal 500 UK; he is ranked in band 2 for Capital Markets: AIM and commentary includes, “Paul Tetlow acts on behalf of a range of NOMADs, AIM-listed companies and sponsors on placings and fund-raisings, often advising on deals connected to the energy industry. One impressed client calls him a "go-to person for ECM transactions in the oil and gas sector." *Chambers & Partners Capital Markets: AIM 2017.*

Paul is also ranked in band 4 for Corporate/M&A: Mid-Market and commentary includes, “Paul Tetlow has a broad sector coverage and often handles deals in the energy and technology industries. "He has a real 'can-do' attitude and understanding of what does and what doesn't need to be done and drawn to our attention," says a client. *Chambers & Partners Corporate/M&A: Mid-Market 2016.*

PROFESSIONAL / CIVIC ACTIVITIES

- London Energy Group

SPEAKING ENGAGEMENTS

- Speaker, Boardroom Risk Seminar in partnership with The Quoted Companies Alliance (QCA), November 2014
- Speaker, K&L Gates Real Estate Breakfast Seminar - Global Real Estate Trends and Opportunities for 2014, September 2014
- Speaker, Asian Alternative Investments Network seminar - Raising Capital on the UK market - IPOs, Small Cap Stocks and International Perspective, June 2014
- Speaker, Benchmark Pricing in the Metals Sector: the future after the LIBOR and Petroleum-Pricing Investigations, October 2013
- Moderator, Unconventional Resource Development Outside of North America, June 2013
- Speaker, K&L Gates Oil & Gas Conference – Shale Gas 2012 (in cooperation with the Warsaw Stock Exchange), November 2012
- Speaker, K&L Gates First Annual Poland Oil & Gas Seminar, November 2011
- Speaker, European Unconventional Gas Summit, September 2011
- Speaker, AIM Market and SPAC's - vehicles for emerging markets investment, April 2006
- Speaker, Using the Capital Markets for Biofuels Companies, Biofuels Conference, February 2006
- Speaker, Financial Promotions and the Prospectus Regulations, Corporate Finance for Commercial Lawyers Conference, 2005
- Speaker, The Use of Venture Capital, Restructuring and Developing Businesses Conference, 2005
- Speaker, Legal Aspects of Flotation, AIM Conference, 2004
- Speaker, The Issue of Shares, Share Capital Conference, 2004
- Speaker, Preparing the Company, Venture Capital Conference, 2004

EDUCATION

- Legal Practice Course, College of Law, London, 1995
- LL.B., Kingston University, 1994 *(Honors)*
- M.B.A., Adelphi University, 1990 *(New York; Management)*
- B.A., Adelphi University, 1988 *(New York)*

ADMISSIONS

- Solicitor of the Senior Courts of England and Wales

THOUGHT LEADERSHIP *POWERED BY HUB*

- 24 September 2015, UK Shale Gas - Going all out for Shale (*Alerts/Updates*)
- 7 February 2013, Optimism for Mining in Africa at Indaba (*Podcast*)

OTHER PUBLICATIONS

- Co-author, Capital Raising with Cash in the Box, *Westlaw Business Currents*, December 2, 2010
- Co-author, Fast Track to Success, *Westlaw Business Currents*, November 11, 2010
- Co-author, Leaner but Stronger - a critique on AIM's performance this year, *AIM Zine*, Summer 2010
- Author, Paths to glory, *M&A Magazine*, July 27, 2010
- Co-author, Projects and energy: Rock solid returns, *legalweek.com*, October 16, 2008

NEWS & EVENTS

- 4 December 2020, K&L Gates Again Advises Red Ventures on Pending Sale of CNET Content Services to 1WorldSync (*Noteworthy Work*)
- 28 October 2020, K&L Gates AIM Update (*Practice & Regional News*)
- 18 September 2020, K&L Gates Advises Red Ventures on USD $500 Million Acquisition of CNET Media Group from ViacomCBS (*Noteworthy Work*)
- 3 August 2020, K&L Gates Advises AEX Gold Inc. on AIM Admission and Fundraising (*Noteworthy Work*)
- 2 December 2019, K&L Gates Advises on Longboat Energy Initial Public Offering (*Press Release*)
- 29 October 2019, K&L Gates Advises Confluence Technologies, Inc., on Acquisition of StatPro Group plc (*Press Release*)
- 19 October 2018, K&L Gates Advises Action Hotels on Sale (*Press Release*)
- 22 June 2018, K&L Gates Advises Wattle Health Australia Limited on Organic Dairy Project Financing (*Press Release, Noteworthy Work*)
- 8 June 2017, K&L Gates Advises easyProperty on GPEA Merger (*Press Release*)
- 1 July 2016, K&L Gates Advises Tristar Worldwide in Sale of Luxury Car Business (*Press Release*)
- 26 May 2016, K&L Gates, Lawyers Earn Honors in Chambers Global, Regional Guides (*Press Release*)

- 6 May 2015, K&L Gates, Lawyers Recognized as Leaders in Chambers Global Guides (*Press Release*)

AREAS OF FOCUS

- Mergers and Acquisitions
- Capital Markets
- Corporate Energy Sourcing and Sustainability
- Mining and Metals
- Oil and Gas
- Public Companies

REPRESENTATIVE EXPERIENCE

- Stifel Nicolaus Europe Limited on the re-domiciliation of Wentworth Resources from Canada to Jersey and the de-listing of Wentworth form the Oslo Børs
- Berlanga International on the acquisition of Thai oil interests from Carnarvon Petroleum Ltd for $58m
- easyProperty on merger with GPEA, Takeover Code Whitewash and institutional fundraising
- Nektan Holdings Limited on its admission to AIM and its underwritten pre-emptive offer raising up to £4m
- Capita plc on the acquisition of Western Mortgage Services Limited
- Wisent Oil & Gas on corporate and insolvency matters
- MEA on a proposed IPO of oil and gas interests
- The vendor of SkyNet Systems Limited on its sale to BT
- The vendors of Khaos Technologies Limited on its sale to EDM Group Limited
- Sale of Axcelia Limited to AIM listed Centrom Group Plc
- The vendors of Hanrahan Thomas Limited, a Lloyd's broker, in relation to its sale to Ostrakon Capital Limited
- WNS (Holdings) Limited on the acquisition of Business Applications Associates Limited, a SAP solutions provider, for business process outsourcing specialist
- Hallwood Financial Limited on the contested takeover of The Local Radio Company
- Faroe Petroleum on aborted company acquisition
- A shareholder in a property development company on the acquisition of the shares not already owned by him and a group reorganisation
- A shareholder on the sale of First City Insurance Group Limited to Gallaghers

- Gazprom Marketing & Trading Limited, in relation to its acquisition of all of the issued shares in Natural Gas Shipping Services Limited not already owned by it
- Japanese steel industry participants - advising various companies within the Japanese steel industry on BHP Billiton's US$147 billion bid for Rio Tinto
- Sale of a UK JV for a major US car parts manufacturer
- London Special Risks on its group re-organisation and buyout of its joint venture partner
- Strand Partners Limited on proposed flotation of an oil and gas company
- Teather & Greenwood on the proposed flotation of Infinite Data Storage Group plc
- Williams de Broe on pre IPO placings for Artumas Group and Colombia Gold AG
- KBC Peel Hunt on a placing and open offer for CHE Group plc (£5.6m) and a subsequent secondary placing
- KBC Peel Hunt in relation to secondary placings on AIM for Gladstone Plc (£1.5m), RingProp plc (£6m) and a vendor placing and related acquisition for iomart Group plc (£6.25m)
- Williams de Broe on the reverse take-over of Petra Diamonds Limited by Crown Diamonds NL (£120m) and subsequent placing on AIM (£18m)
- Faroe Petroleum on its initial placing (£15m) and admission to AIM, and secondary placing on AIM of new and existing shares (£20m)
- Strand Partners Limited on the reverse takeover by Damask Plc of Urban Logic (Holdings) Limited and Northern Lynx (UK) Limited
- KBC Peel Hunt Ltd on a proposed reverse takeover by Emess Plc and an underwritten placing
- Collins Stewart Limited on the AIM admission of Cape Lambert Iron Ore Limited
- Cenkos Securities Limited and Strand Partners Limited on the AIM admission of ReEnergy Group Plc and associated placing (£28m)
- Teather & Greenwood Limited on secondary placings for AIM listed Angus and Ross Plc, Brazilian Diamonds Limited and Hidefield Gold Plc
- Strand Partners Limited on the reverse takeover of AIM listed Gable Holdings Inc by Brown Duke AG and related placing
- Strand Partners Limited and Teather & Greenwood Limited on the reverse takeover by AIM listed Nanoscience Inc of Toumaz Technology Limited and related placing (£30m)
- Medusa Mining Limited (an ASX listed company) on its "fast track" admission to AIM
- KBC Peel Hunt Ltd and Casimir Capital Inc on the AIM Placing and Admission of Platinum Diversified Mining Inc (a mining SPAC) ($100m)

- Central Rand Gold Limited on its placing and admission to a primary listing on the Office List and to trading on the London Stock Exchange and a secondary listing on the JSE Limited
- Strand Partners, in relation to a placing and reverse takeover by Northern Lynx
- Collins Stewart, in relation to the fast-track admission to AIM of Cape Lambert Iron Ore Limited
- KBC Peel Hunt and Casimir Capital L.P., in relation to the placing ($100 million) and admission to AIM of Platinum Diversified Mining, Inc., a "special purpose acquisition company" ("SPAC") and the subsequent first acquisition by Platinum
- Keith, Bayley, Rogers & Co. on the placing and admission to OFEX of Hilton Ventures plc
- Keith, Bayley, Rogers & Co. on the placing and admission to OFEX of Alvaston Media plc
- A biodiesel company in relation to a proposed placing and admission to AIM
- Range Resources Limited, an ASX-listed company, on its fast-track admission to AIM
- KBC Peel Hunt on a placing by The Food and Drink Group plc, an AIM-listed company
- Teather and Greenwood on a placing by Rockhopper Exploration plc, an AIM-listed company
- An AIM company on potential defensive takeover tactics
- KBC Peel Hunt on a placing (£1.5 million) by The Food and Drink Group plc
- Range Resources Limited, an AIM company, on a placing to raise £4 million
- Strand Partners and Keith, Bayley, Rogers & Co on the placing (£3.775 million) and admission to AIM of Bluewater Bio International
- Faroe Petroleum plc on a placing to raise £45 million
- Strand Partners Limited - advising the nominated advisor on the acquisition by Platinum Diversified Mining Limited (a company admitted to AIM) of International Consolidated Minerals Inc.
- KP Renewables on reverse takeover by scheme of arrangement of Island Gas Limited
- Strand Partners on IPO of Timan
- Strand Partners/Daniel Stewart on the restructuring and placing of securities of AIM of imJack plc
- Strand Hanson Limited on the takeover of Vero
- Central Rand Gold on its Firm Placing and Placing and Open Offer
- Oriel Securities on a placing for Novera
- Central Rand Gold (Official List) on its cash-box placing
- Finncap on various proposed IPO's

- Faroe Petroleum on its rights issue to raise £69.8 million
- A tyre and plastic recycling company on its proposed IPO on AIM
- Medusa Mining on its move from AIM to the Official List
- Emerald Energy takeover by Sinopec, advising Rule 3 adviser
- Faroe Petroleum on a "cash-box" placing to raise £62.2 million
- Singer Capital Markets on the IPO on AIM and placing (£5 million) by African Mining & Exploration
- Milkyway Holding Company on its acquisition of JGAW Group
- Longboat Energy on its £10m fundraise and admission to AIM as an investment company
- Sedat Kahya et al on the sale of the entire issued share capital of Supremia International Limited
- finnCap and Cenkos Securities plc on a fundraising for Chariot Oil and Gas
- Stifel on a fundraising for Pantheon Resources Plc
- Spynsol Limited and Sports Tech Holding Limited on its sale to FDJ Group
- Wells Fargo on its sale of Wells Fargo Trust Corporation Limited UK to Intertrust
- Stifel Nicolaus Europe Limited on a fundraising for Reabold Resources
- Stifel Nicolaus Europe Limited on the redomiciliation of SDX Energy from Canada to the UK
- Stifel and FirstEnergy Corp. on a fundraising for Wentworth Resources
- Project Tristar Limited on the sale of chauffeur business to Addison Lee
- Panmure Gordon (UK) Limited on the IPO of Orchard Funding
- Bellzone Mining on an equity fundraise
- Cenkos Securities plc on the IPO of Verseon Corporation raising $100m
- Action Hotels Plc on a takeover by scheme of arrangement
- Action Hotels plc on an option arrangement
- Action Hotels Limited on various corporate activities
- Movell - The Bus Company Limited on £8.3 million investment from the Business Growth Fund Plc
- Iceland Petroleum on a joint venture and fundraising
- Eprop Plc on two rounds of equity funding, including a private placement and use of a crowdfunding platform and a further equity investment by Tosca Funds
- Welborn on its JV with MCRS and fundraising for oil and gas licences in Kansas

- Ellestone Investments on a debt and equity restructuring of Monitane Holdings and the Fielding Group
- Nektan plc on a placing, conversion of debt and conversion of convertible loan notes to equity, a further convertible loan note and equity funding
- Nektan plc on its secondary fundraise, including subscription and open offer to existing shareholders
- Cluff Natural Resources on its placing and Admission to AIM
- Panmure Gordon, FirstEnergy, Investec and Swedbank on Wentworth Resources private placement and prospectus and repair offering in Norway, raising up to $46m
- Panmure Gordon and FirstEnergy Capital LLP on the dual listing of Wentworth Resources Limited
- Faroe Petroleum on a cash box placing to raise £65m from institutional investors
- Faroe Petroleum plc on a hostile takeover made by DNO ASA, a placing and underwritten open offer to fund the Company's acquisition of Dong ExP Norge AS and a Norwegian asset swap with Petoro and related capital markets issues in the UK
- Central Rand Gold on its Open Offer and issue of loan notes and warrants to Redstone Capital to raise $7.5m, move from the Official List to AIM and share capital reorganisation
- The History Press Limited on sale of certain business assets to Pavilion Books, as well as advising exiting shareholders on a management buyout for the remainder of the business
- investment in Toro Gold Limited
- Evofem Holdings, Inc. on their proposed IPO
- Quantum Global on its investment in Toro Gold Limited
- McNair Group on its cornerstone investment in the Riverstone Energy fund
- DD Williamson on its acquisition of DuPont's natural colours business in the UK and Chile
- Confluence, Inc. on its recommended takeover of StatPro by Scheme of Arrangement
- Hitachi Consulting on the proposed sale of Celerant Consulting
- Hitachi Consulting Corporation on a proposed acquisition by way of auction process in Germany
- Hitachi Consulting Corporation on the acquisition of the IM Group
- Hitachi Consulting Corporation on the acquisition of Celerant Consulting Investments and various post completion issues