

Dale M. Araki

Partner

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OVERVIEW

Dale Araki is a partner in the firm's Corporate practice and the Mergers and Acquisitions practice group. He represents Japanese, United States, and other overseas companies in a variety of cross border business transactions. His experience features the representation of buyers and sellers across the globe in mergers, corporate and real estate related acquisitions and investments, manufacturing and technology joint ventures, and bankruptcy and restructuring transactions.

Dale also has substantial experience with corporate transactions involving intellectual property, having represented clients in connection with rights acquisitions, joint development projects, complex licensing arrangements and other deals involving software, trademarks, and motion picture, television and other valuable intellectual property. His clients operate across a broad spectrum of industries in which managing and protecting intellectual property rights are critical. Such clients include prominent companies in the technology, medical products, film, television, publishing, fashion and software consulting industries, among others.

Dale has consistently been cited as a leading foreign Corporate/M&A lawyer in Japan by *Chambers Global*, *Chambers Asia-Pacific*, *The Legal 500 Asia Pacific*, and *IFLR1000*.

PROFESSIONAL BACKGROUND

Prior to joining the firm, his experience included acting as the managing partner of the Tokyo Office of another major international law firm.

ACHIEVEMENTS

- Recognized by *Chambers Global* for Corporate/M&A: International in Japan, 2024-2026
- Recognized in *Chambers Asia-Pacific* for Corporate/M&A: International in Japan, 2024-2026
- Named to The A-List: Japan's Top Lawyers, *Asia Business Law Journal*, 2024-2025

EDUCATION

- J.D., Harvard Law School
- B.A., University of Hawaii

ADMISSIONS

- Bar of California
- Japan (Dai-ni Tokyo Bar Association (Gaikokuho-Jimu-Bengoshi - registered foreign lawyer))

THOUGHT LEADERSHIP *POWERED BY HUB*

- September-October 2026, Japan Blocks Foreign Acquisition on National Security Grounds, Signaling Increased Scrutiny, *The Global Regulatory Developments Journal*
- 2 June 2026, Japan Blocks Foreign Acquisition on National Security Grounds, Signaling Increased Scrutiny

NEWS & EVENTS

- 16 April 2026, More Than 80 K&L Gates Lawyers Across Asia-Pacific Recognised in 2027 Best Lawyers, Ones to Watch Editions
- 12 February 2026, *Chambers Global* 2026 Guide Ranks K&L Gates Lawyers, Practices
- 11 December 2025, *Chambers Asia-Pacific* 2026 Guide Recognises K&L Gates
- 13 February 2025, *Chambers Global* 2025 Guide Ranks K&L Gates Lawyers, Practices
- 15 February 2024, *Chambers Global* 2024 Guide Ranks K&L Gates Lawyers, Practices
- 14 December 2023, Chambers Asia-Pacific 2024 Guide Recognises K&L Gates
- 16 February 2023, K&L Gates Recognized in 2023 *Chambers Global* Guide
- 1 April 2019, K&L Gates Welcomes Tokyo Corporate/M&A Partner

AREAS OF FOCUS

- Mergers and Acquisitions
- Emerging Growth and Venture Capital
- Technology Transactions and Sourcing

INDUSTRIES

- Apparel and Footwear
- Consumer Goods and Services
- Technology
- Video Games and Immersive Technology

REPRESENTATIVE EXPERIENCE

Some of Dale's recent work includes:

- Represented Fujitsu Limited in its investment in, and formation of a Strategic Alliance with, Palantir Technologies.
- Represented one of America's largest media companies in a complex, multi.level alliance with Japanese partners and governmental entities to develop, own and operate a major entertainment enterprise in Japan.
- Represented a major TSE listed Japanese technology company in negotiations in connection with the Chapter 11 proceeding of The Hertz Corporation.
- Represented a leading manufacturer of agricultural chemicals in connection with the spin.off of Bayer's animal health business.
- Represented one of the world's largest chemical companies in a complex cross.border joint venture to construct, own and operate a major chemical facility in the Southern United States.
- Represented Century Medical, a leading Japanese medical products company, in a series of licensing, distribution and investment transactions overseas.
- Representing a Japanese technology company in the design and implementation of a whistle.blower system for global affiliates.
- Represented a Massachusetts based manufacturer in connection with internal investigation involving Japanese subsidiary.
- Represented a prominent US online media company in the complete restructuring of its Japanese operations.
- Represented a California based medical products manufacturer in overseeing a Tokyo District Court case involving disputes with its Labor Union.
- Represented a major US media company in connection with various legal matters involving its Japanese subsidiary, including securities law, and data protection matters.
- Represented an Australian food products company in establishing a joint venture with a Japanese manufacturer to and export soy milk products.
- Represented a Japanese retailer in connection with contract with US based design firm.

- Represented a Japanese technology company in a series of overseas acquisitions executed as part of its global expansion strategy.

Over the course of his career, Mr. Araki has represented clients in a number of landmark international corporate transactions involving Japanese companies. Such representations include the following:

- Represented Elpida Memory, then one of the world's largest manufacturers of memory products, in its multi.billion dollar cross.border acquisition out of corporate reorganization proceedings by Micron Technology.
- Represented Mizuho Securities in the establishment of its initial proprietary private equity fund targeting investment opportunities in China and other non.Japan Asian countries, and in a series of initial investment transactions by the fund.
- Represented Honda Motors in a series of transactions, including its joint venture with GE to manufacture aircraft engines, involved in designing and manufacturing the groundbreaking HondaJet in the United States.
- Represented Disney in its landmark acquisition of rights to nine prominent animated film properties; the first major acquisition of a Japanese film library by a Hollywood studio.
- Represented Baxter Ltd. a major medical products manufacturer, in the disposition of a major business division, in one of the first transactions structured and closed under Japan's Corporate Spin.off Law.
- Represented H&Q Asia Pacific, a US investment fund, in the acquisition of a cable channel from Pioneer and its conversion to MTV Japan, the first acquisition of control of a Japanese television broadcaster by a foreign entity.